





HOME NEWS

Mrs Thatcher accuses the Labour Party of vilification on national immigration issue

By Penny Symon

The pending by-election at Redbridge, Ilford, North, gave the Prime Minister and Mrs Thatcher an opportunity yesterday to continue the debate about immigration policy.

In a message to Mrs Tessa Jowell, the Labour candidate, Mr Callaghan said that during the past 12 months Britain had started the long climb back to financial stability and economic prosperity. "It has been a hard fight but we have succeeded through a national effort in which all took part," he said.

"Throughout this period we have worked for national harmony among all people, no matter what their race, colour, religion, or whether they would be employer or worker. Now some of the Tory leaders are preaching a doctrine that will result in conflict and confrontation."

The Conservative leader, who poured part of the constituency yesterday, refused to comment on Mr Callaghan's remarks but said that the attack made on her on Monday night by Mr Rees, the Home Secretary, was absolute nonsense, particularly as she had said in the past that the Labour Party's policy would be to end immigration as we had seen it in this country in the postwar years.

Mr Rees had alleged that Mrs Thatcher was making racial hatred respectable, and inciting threats to public order. Mrs Thatcher pointed out yesterday that she had spoken about immigration and race only three times: first on television, then on radio, and finally in a speech to the Young Conservatives at Harrogate.

When asked whether she regretted raising the issue, she replied: "The media raised it, not me. I was answering a question put to me on television. I answered the question in a straightforward and honest manner, and I stand by every word I said, and I do not regret any of it."

She said the Labour Party's reaction was that only the left had the right to an opinion, and if anyone opposed it they were vilified, bullied and subjected to malicious attacks. "I have given my views and I



Mrs Thatcher donned a welding hood to watch work at an engineering company during her tour of Ilford, North

have been bullied and intimidated, but I stick clearly and staunchly to my views. Reparation was not one of those views, she said, and that

tween Mrs Thatcher and Mr Vivian Bendaall, the Conservative candidate.

On Monday Mr Bendaall called on the front to abandon its plan to march through the constituency on Saturday. "If they will not call it off I ask the police commissioner to ban it," he said. He has sent a copy of his views to Sir David McNee, the commissioner.

Mrs Thatcher condemned the National Front and all it stood for, but said that the question of banning the march must be left to the police. "If there is trouble it takes two sides. The police do have powers to reroute the march," she said.

Mr David Lane, chairman of the Commission for Racial Equality, and the Methodist Church's division for social responsibility have both called for the march to be banned.

Mr Thomas Iremonger, former Conservative MP for the constituency, who lost the seat at the last general election and was not re-elected, has announced his intention to stand in the by-election as a Conservative Independent Democrat. Mrs Thatcher has written to him saying that she is very sorry to hear of his decision.

"I shall do everything I can to see that the duly selected Conservative candidate, Vivian Bendaall, becomes the new member of Parliament for Ilford, North," she said in her letter. "You have worked hard for the party over the years. I am sorry that you have chosen to stand against the party's official candidate now, and therefore against the cause we serve."

Mrs Callaghan, the Prime Minister's wife, visited Labour's campaign headquarters yesterday and said she would be helping to address envelopes. It was the first time that she had worked at a by-election as the Prime Minister's wife, and she had been told that they were very busy.

The by-election, on March 2, was caused by the death of Mrs Millie Miller, Labour, who had a majority of 778 in October, 1974. Eight candidates are contesting the seat.

Callaghan gloom over trade prospects

By George Clark

Political Correspondent

Taking a gloomy view about the prospects for growth in world trade in the next few months, Mr Callaghan told a meeting of the Labour Party TUC liaison committee at Westminster yesterday that he had been in touch with President Carter to discuss possible corrective action.

Mr Callaghan, who has publicly and privately expressed disappointment with the efforts made by countries represented at the Downing Street summit last year to increase trade, said that the next few months would be critical.

It was a time of decision, he said, when the powerful industrial nations would either live up to the intentions expressed at the summit or slide into protectionism.

By all accounts, his fear is that the trend would be started by France, with import controls, and followed by the United States. Afterwards, Mr Callaghan's speech expressed the view that an emergency economic summit meeting of Western countries was probably being arranged.

In government quarters there was no confirmation or denial that Mr Callaghan is trying to organize international action. He may be laying the basis for a summit meeting with President Carter to see whether an early summit meeting would be productive.

As arrangements now stand, Mr Callaghan will be in Washington on May 30 and 31 for the conference of NATO heads of government, and will address the United Nations disarmament conference on June 2. That leaves June 1 free for bilateral talks with the president and his advisers.

But according to Mr Callaghan's reported remarks yesterday that would be late in the day. If there is not some agreement on a wider basis Mr Callaghan may have to fall back on joint action by the EEC, if a united approach can be agreed.

Mr Healey, Chancellor of the Exchequer, at the same meeting yesterday, said he had been "cajoling and hitting" the leaders of other European countries in an effort to persuade them to improve their growth rates so that Europe could lead a movement towards the expansion of world trade.

Mr Callaghan and Mr Healey had been driven into a corner by Mrs Barbara Castle, the former Cabinet minister, who had asked the Chancellor to state his growth target for the British economy.

Mr Callaghan at once intervened to say that it was not a fair question because if the Chancellor gave the necessary statistics, certain conclusions would be drawn by newspapers about the likely contents of the Budget.

Mr Healey re-emphasized remarks recently made by Mr Dell, Secretary of State for Trade, about protectionism in the flow of imports from Japan. The Chancellor said that "the Japanese were importing from nobody and exporting to the whole of the world". He stressed for the benefit of TUC leaders present that Mr Dell's warning was not just one of the possibility of action.

Mrs Castle insisted on the need for import controls and for prompt action. Mr Callaghan and Mr Healey were clearly in favour of an expansion of world trade, if it could be arranged. At one point Mr Healey retorted fiercely to Mrs Castle that there would not have been much point last year in stopping imports of foreign cars if such firms as British Leyland could not meet the home market needs because of strikes.

Mr Callaghan did not think that the protectionist wave would be started by West Germany, he said, especially if it was a socialist France after the election, coming first in the polls. European Community officials last night confirmed that there is a growing mood in favour of protectionism in EEC countries.

The meeting began with a paper by Mr Booth, Secretary of State for Employment, on employment prospects. He was not optimistic. "We shall not master unemployment unless we work our way out of the world recession through a concerted effort to get economic activity moving again," he said. "We have to increase our industrial competitiveness... so that we can take maximum advantage of the recovery and create many more permanent jobs."

The minister said he did not regard a shorter working week and earlier retirement as desirable ways of reducing unemployment. A general reduction in retiring age would reduce unemployment, but would be costly and reduce the resources available for pensions.

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Man of war claim Members of Chichester Sub Aqua Club claimed yesterday to have found what is believed to be the wreck of a 60-gun British man-of-war off the West Sussex coast.

Criticism at funeral of Ulster security

From Christopher Walker

Bangor, Co Down

The grief and anger felt throughout Northern Ireland at the La Mon House bombing last Friday was given public expression yesterday as the first two of the 12 victims were buried. The funeral halted the usually bustling seaside resort of Bangor.

More than a thousand mourners crowded into the First Presbyterian Church, where the murdered couple, Ian and Elizabeth McCracken, both aged 25, had been married less than two years earlier. Many people had to stand in the gangways, while in the wet streets outside, sympathizers lined the route five deep.

The Rev W. McKinnery Wallace, launched a bitter attack from the pulpit on the Government's security policy. His sentiments will be echoed in many other parts of Ulster later today as services for other victims are held, and many businesses shut in a combined memorial and protest.

Although intended primarily as a family affair, the McCracken funeral inevitably focused feelings against the IRA. Mr McKinnery Wallace said: "We feel helpless in a society in which law appears to protect the criminal and attitudes inevitably harden. We must make increasing demands for changes in the law which will ensure that criminals are brought to justice and the proper punishment to fit their horrible crimes."

As the service was taking place, 800 former colleagues of the McCrackens in the Northern Ireland electricity service stopped work for the afternoon as a mark of respect.

There have been increasing signs during the past two days that leaders of the majority Protestant population have managed to restrain extremist elements demanding violent

revenge against the Roman Catholic community.

Services for the 20 leading republicans arrested after the bombing, were set free. At the same time 13 others were arrested in Belfast. The remaining 12 arrested early on Saturday are being held under the Prevention of Terrorism Act.

Fund opened: A disaster fund to help victims of the restaurant bombing and their relatives has been set up by Castleside Borough Council (The Press Association reports). It is making the first gift of £5,000. The Northern Ireland Union Motorcycle Club, whose members were dining in the room next to those who died, is giving £500.

"Willing agent": William Rice, a former corporal in the British Army, after his discharge was spared to become a willing agent for a terrorist organization on the Protestant side in Northern Ireland and so have helped to take bomb-making materials to the province.

Mr Rice, aged 42, of Hackney, London, who pleaded no guilty, was sentenced by Mr Justice Hollings at Preston Crown Court, Lancashire, yesterday to 10 years imprisonment after being convicted of possessing explosives with intent to endanger life or to enable others to do the same.

Det Inspector Vincent Shields said the Special Branch did not know whether 263 sticks of gelignite, 275lb of sodium chlorate, and several detonators would have been used against people or property. They were found in the back of his lorry when the police stopped Mr Rice on the M6 motorway in September last.

Jan, kept a safe house. A three-year jail sentence was imposed at Belfast City Commission yesterday on Patrick Toner, of Dromard Road, Draperstown, Co Londonderry, who admitted harbouring terrorists 51 times in his home over a four-year period.

Other ships 'failed to aid sinking trawler'

Passing ships failed to go to the aid of a sinking trawler off the Cornish coast, even after the crew had fired rockets at distress flares, it was stated in an inquest at Penzance yesterday.

Mr Michael Reynolds, mate of the Bopsea Sea Ranger, which went down off Land's End early on December 5 with the loss of five lives, said he and two other members of the crew spent two hours on a lifeboat before the ship was picked up by lifeboat.

In that time they saw two or three other ships in the vicinity but even though the men in the lifeboat fired distress flares the ships seemed to pass by.

Verdicts of accidental drowning were recorded on three men whose bodies have been recovered. They were Mr Anthony Smith, aged 32, of Yarmouth; Mr John Clark, aged 22, of Lowestoft; and Mr Thomas Switzer, aged 46, from Tralee.

The Bopsea Sea Ranger sailed after a heavy swell had poured into the fish boat.

Mr Geoffrey Robins, the coroner, said it appeared the Royal Naval Air Station at Culdrose was alerted at 2.43 am but it was 4 pm before the first rescue helicopter left.

Lieutenant Raymond Doggett, an observer-navigator, replied that the crews had assured him that they were called out at between 3.10 and 3.15 am. The first helicopter arrived at the scene between 4.05 and 4.10 am.

The coroner said he was in no position to criticize but asked whether such a time lag could be reduced.

Diet man wanted stomach surgery to be reversed

A 20-stone man who had failed to diet adequately, despite having his teeth wired together for nine months, underwent an operation to reduce the size of his stomach.

But he asked for the operation to be reversed when he found he was unable to eat satisfactorily, an inquest at Hove, north London, was told yesterday. His health began to fail, the witness refused to eat because of malnutrition, and after four more operations he died.

Dr David Paul, the coroner, recording a verdict of manslaughter on Mr Peter King, aged 25, of Dimmock Drive, Greenford, said: "It was a tragic roundabout of surgical procedure. Death was due to peritonitis and toxemia."

Police chief to retire

Commander Thomas Edwards, aged 49, is retiring as head of the Metropolitan and City Police. He was replaced by Commander Frank McGuinness, who is in temporary charge of the squad yesterday.

MP collapses

Mr Marcus Lipton, aged 77, Labour MP for Lambeth Central, was satisfactory in Westminster Hospital, London, yesterday after collapsing on Monday at his London home in Shelton Street, Holborn.

'Evening Standard' chief attacks rival paper

By Roger Berthoud

Mr Charles Wintour, chairman and former editor of the London Evening Standard, made a second public attack on Mr Vere Harmsworth, chairman of Associated Newspapers, yesterday.

In an article in the Evening Standard he also accused the management of the Evening News of offering huge discounts to advertisers who were prepared to change from the Evening Standard to the Evening News.

Mr Wintour said the company was considering its position with its legal and other advisers. He suggested that Mr Wintour's attack was a "cry of pain" prompted by the Evening News' success in the advertising and editorial fields.

He accused Mr Wintour of suggesting that the two London evening newspapers should reach some advertising price fixing agreement, which he thought would be both immoral and illegal.

Last May, in a speech to the Automobile Association, Mr Wintour suggested that Mr Harmsworth owed his position as chairman of Associated Newspapers solely to the fact that he was the son of the second Lord Rothermere and accused him of wanting to "eat the Evening Standard alive". Associated Newspapers was at the time involved in an unsuccessful attempt to take over the Evening Standard.

In yesterday's article he suggested that Mr Harmsworth, having failed to buy a monopoly and then having attempted to improve the Evening News by making it more like the Evening Standard, was trying to "savage" the Evening Standard by getting a larger share of the evening newspaper advertising market through rate-cutting on a national scale.

Commenting on the article yesterday, Mr Peck said that many of the points in Mr Wintour's "rather hysterical outburst" were inaccurate.

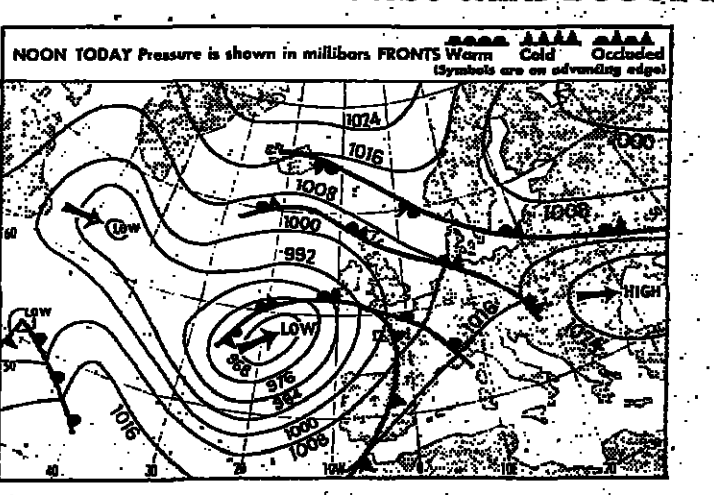
He did not deny, however, that if an advertiser offered a great deal of money "of course we will arrange some form of discount for a large quantity of advertising". That was common practice in Fleet Street.

Mr Peck was puzzled by Mr Wintour's last paragraph, which said: "The Evening Standard has for many years been willing to discuss with others in the industry a joint approach to promotion and to selling space."

Did that mean some price-fixing arrangement? If the Evening News would reject any such arrangement, Mr Peck said.

Mr Wintour said yesterday that there was nothing personal in his comments; he thought Mr Harmsworth an "extremely friendly and intelligent man". Mr Harmsworth was not available for comment.

Weather forecast and recordings



Today Sun rises: 7.1 am, sets: 5.28 pm. Moon rises: 6.26 am, sets: 5.11 pm. Full moon: Tomorrow. Lighting up: 5.58 pm to 6.29 am. High water: London Bridge, 1.27 am, 6.7m (22.1ft); 1.48 pm, 6.8m (22.3ft); Avonmouth, 6.50 am, 12.4m (40.7ft); 7.13 pm, 12.6m (41.5ft); Dover, 10.51 am, 8.3m (27.2ft); 11.13 pm, 6.5m (21.4ft); Hull, 5.57 am, 6.9m (22.3ft); 6.3 pm, 7.1m (23.1ft); Liverpool, 11.1 am, 8.9m (29.2ft); 11.19 pm, 8.9m (29.1ft).

ing: max temp 6° or 7°C (43° to 45°F). E, NW and central N Edgeland, sea of Man, N Ireland: Fog patches at first, bright intervals, rain later, with sleet or snow on higher ground; wind SE, light or moderate; max temp 4°C (39°F). SW England: Rain, heavy in places, hail and coastal fog; wind SE fresh or strong; max temp 10°C (50°F), rapid thawing. Lake District, Borders, NE England, Edinburgh, Dundee, Argyll, Glasgow, SW Scotland: dull and misty at first, bright intervals, mainly dry; wind SE light or moderate; max temp 3°C (37°F). Aberdeen, central Highlands, Moray Firth, NE and NW Scotland, Orkney, Shetland: Rather cloudy, a little sleet or snow in places, wind E moderate; max temp 2°C (36°F).

Outlook for tomorrow and Friday: Mostly cloudy, rain at times, sleet or snow in N; becoming temporarily milder in S, still cold in N. Sea passages: S North Sea, Strait of Dover: Wind SE, rain; S, sun; S, sun, snow.

Abolition	C	F	Abolition	C	F	Abolition	C	F
Amsterdam	10.1	50.2	Amsterdam	10.1	50.2	Amsterdam	10.1	50.2
Bombay	10.1	50.2	Bombay	10.1	50.2	Bombay	10.1	50.2
Buenos Aires	10.1	50.2	Buenos Aires	10.1	50.2	Buenos Aires	10.1	50.2
Calcutta	10.1	50.2	Calcutta	10.1	50.2	Calcutta	10.1	50.2
Canton	10.1	50.2	Canton	10.1	50.2	Canton	10.1	50.2
Cebu	10.1	50.2	Cebu	10.1	50.2	Cebu	10.1	50.2
Colon	10.1	50.2	Colon	10.1	50.2	Colon	10.1	50.2
Hankow	10.1	50.2	Hankow	10.1	50.2	Hankow	10.1	50.2
Hong Kong	10.1	50.2	Hong Kong	10.1	50.2	Hong Kong	10.1	50.2
Kobe	10.1	50.2	Kobe	10.1	50.2	Kobe	10.1	50.2
London	10.1	50.2	London	10.1	50.2	London	10.1	50.2
Lyons	10.1	50.2	Lyons	10.1	50.2	Lyons	10.1	50.2
Manila	10.1	50.2	Manila	10.1	50.2	Manila	10.1	50.2
Medan	10.1	50.2	Medan	10.1	50.2	Medan	10.1	50.2
Penang	10.1	50.2	Penang	10.1	50.2	Penang	10.1	50.2
Peking	10.1	50.2	Peking	10.1	50.2	Peking	10.1	50.2
Rangoon	10.1	50.2	Rangoon	10.1	50.2	Rangoon	10.1	50.2
Shanghai	10.1	50.2	Shanghai	10.1	50.2	Shanghai	10.1	50.2
Singapore	10.1	50.2	Singapore	10.1	50.2	Singapore	10.1	50.2
Sourabaya	10.1	50.2	Sourabaya	10.1	50.2	Sourabaya	10.1	50.2
Tientsin	10.1	50.2	Tientsin	10.1	50.2	Tientsin	10.1	50.2
Yokohama	10.1	50.2	Yokohama	10.1	50.2	Yokohama	10.1	50.2

Texaco drivers call off ban

By Our Labour Staff

Texaco tanker drivers' leaders decided by 19 votes to nine yesterday to accept an amended pay offer and call off their overtime ban from 6 am today.

The shop stewards decided last Friday to reject a pay offer similar to one accepted by more than 6,000 tanker drivers in Shell, BP and Esso. The offer now accepted by drivers in all four companies gives 10 per cent on earnings from November, 1977, and a further 10 per cent in increased overtime pay from next November.

Fiat lux! But not too much, scientist says

British electric lamp makers would go to jail if their manufacturing practices were moved to the United States, Mr David Meiklejohn, an engineering graduate who has studied the industry, told the Commons Select Committee on Science and Technology yesterday. He said he stood by his earlier criticisms of statements by Mr Meiklejohn, who appeared before the committee last month, said yesterday: "Some of the evidence they have given has been perfect fiction and nothing can make it true."

Mr Arthur Palmer (Bristol, North East, Lab), the chairman, said the committee, which is examining the efficiency and durability of bulbs, would have to investigate what substance there was in Mr Meiklejohn's allegations. Mr Meiklejohn also stood by his claim that long-life bulbs were kept deliberately of an obsolete and inefficient design, up to very recent months. Such bulbs had been of a single-coil design and therefore 10 per cent less efficient. Mazda had just introduced the more efficient coiled-coil, long-life bulb, but that could

have been on the market "40 or 100 years ago", Mr Meiklejohn said. He accused the industry of carrying out research not to make more efficient bulbs but to take out patents to ensure that no one else would be able to compete with them. Mr Meiklejohn said that he differed with the manufacturers over the relation between the cost of the electricity used by the lamp and the cost of the bulb. The manufacturers put it at about 700 hours' bulb life, but "I say it should be struck between 4,000 and 12,000 hours".

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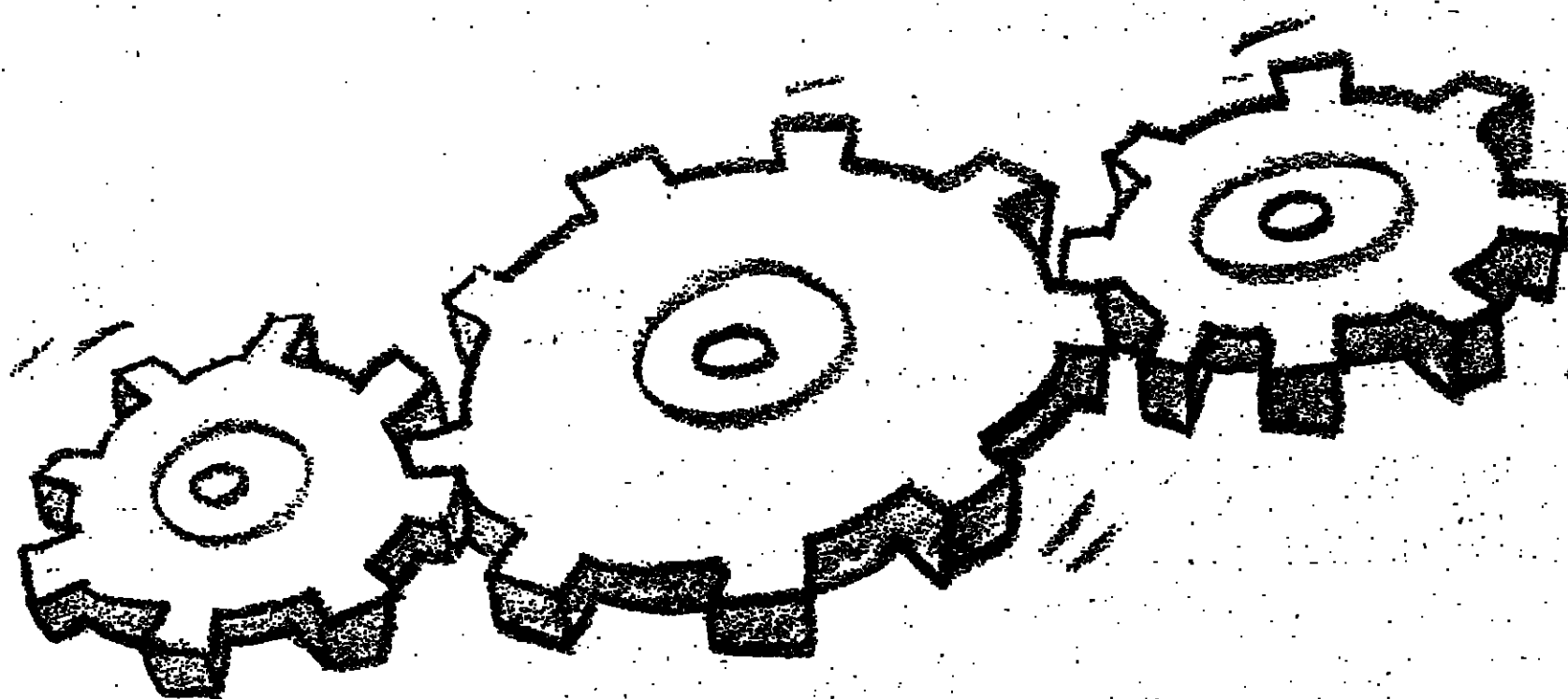
On Thai, we say it with flowers. Smooth as silk.

Picked in Thailand today for a passenger in Sydney tomorrow.

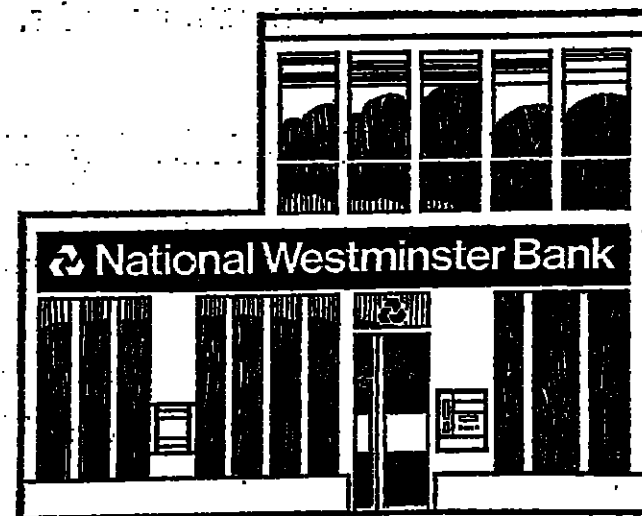


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## HOME NEWS

## Unlawful government pressure on pay denied but Chancellor gives a warning of 'renegotiation'

By Our Political Correspondent  
Mr Healey, Chancellor of the Exchequer, yesterday sought to clarify the Government's use of discretionary sanctions against companies that breach the pay policy guidelines.

He was replying in a letter to points raised by Sir Geoffrey Howe, QC, the shadow Chancellor, in the Commons debate on January 13.

First, Mr Healey made plain that there is no truth in the suggestion that tax certificates will be withdrawn from contractors in the construction industry who do not observe the guidelines.

Next he dealt with legal matters raised in the case involving Holliday Hall and Co, electrical contractors, in the Court of Appeal, and in relation to other members of the Electrical Contractors' Association. He said that the statement of Mr Samuel Silkin, the Attorney General, to the court made clear that it was not the Government's intention to apply pressure on employers to break contracts. Mr Healey added: "That would be unlawful and would not achieve the Government's objective, since legal action could be taken to require the honouring of the contract."

But the Attorney General also made it clear, and confirmed in the debate on Monday, that there is a complete difference between threatening that which is unlawful and giving a warning that one will do something which is completely lawful. The latter is the case so far as members of the Electrical Contractors' Association are concerned. Holliday Hall and other companies in a similar position are completely free to honour the contracts of employment they have with their workers.

Mr Healey told Sir Geoffrey that it would, perhaps, be clearer if he explained the factual situation. He continued: "The settlement agreed between the two sides of the industry provides for increases in remuneration within the guidelines and also for self-financing productivity arrangements, which, if adopted by an employer, would provide additional remuneration for his employees. That additional remuneration would not count in estimating the total increases for guideline purposes. Since, however, some contractors in the industry would not be in a position to provide such arrangements, the settlement made provision also for 'lieu bonuses'; those lieu bonuses would count in estimating the total increases for guideline purposes."

It followed, Mr Healey said, that "the question whether the

guidelines for the industry will or will not be adhered to cannot be determined until experience shows to what extent the self-financing productivity arrangements are implemented and to what extent lieu bonuses are paid."

The Department of Employment would keep the position under review, and if the industry did not keep within the guidelines it would be asked to renegotiate the settlement.

"I cannot, of course, anticipate what action the Government might decide to take if renegotiation was requested but did not in the event take place," Malcolm Brown writes: "Officials of the Confederation of British Industry are to meet civil servants tomorrow for discussions on the pay pledge clauses that the Government is inserting in all its contracts. A working party of experts in public sector purchasing and contractual procedures met at CBI headquarters yesterday to draw up a list of suggested amendments to the clauses."

But Mr Hattersley, Secretary of State for Prices and Consumer Protection appears determined not to allow changes although he is willing to clarify what the clauses mean.

## Officer who embarrassed the Navy dismissed

From Our Correspondent  
Barnstaple

A bachelor naval officer whose drinking was said to have embarrassed the Navy twice in four years was ordered at a court martial at Rosyth, Fife, yesterday to be dismissed the Service.

It was alleged that at the British Ambassador's reception in Cairo in 1974 to mark the international clearance operation of the Suez Canal Lieutenant Adrian McCurry, of Portsmouth, swayed about on his feet, held on to the arms of Egypt's Chief of Naval Operations, Rear-Admiral Ashraf Raffat, and swore profusely for five minutes when two brother officers tried to remove him.

At a court martial in December, 1974, he was sentenced to be dismissed his ship and sentenced to lose six months' seniority on a charge of drunkenness.

He was ordered to be dismissed the Service yesterday when he admitted being drunk ashore at Aberdeen on November 17 last year.

As first lieutenant of a minehunter, HMS Brimston, he was said to have entertained some officers from HMS Orkney, had more drinks in the senior ratings' mess and then gone ashore with them to a local public house.

When the conversation turned to driving he became argumentative and excited and had to be restrained when he grabbed the coat of Brian Barlow, one of his petty officers. A similar incident occurred outside.

Lieutenant Commander R. B. Lees, for the defence, quoted part of a medical report which said, Lieutenant McCurry was in a state of anxiety aggravated by alcohol and should be considered unfit for duty.



Vanishing Britain: Midlothian District Council's planning committee will decide today whether to serve a final dangerous structures notice on Marisbank House (above) a few miles south of Edinburgh (our Planning Reporter writes). The house, built in 1724 by William Adam, father of Robert Adam, and described as a classic example of early Georgian architecture, was badly damaged by fire in 1973. Although the stonework is well preserved, the structure has become increasingly insecure because of mining subsidence.

Conservationists recognize that the cost of full restoration would probably be prohibitive but feel that, in its magnificent setting high on a river bank, the shell is worth preserving as a "romantic ruin". Members of Lothian Regional Council, who visited the site last week, are understood to be generally in favour of doing remedial work recommended by consultants. Part of the estimated cost of £14,000 would probably be recoverable through a grant from the Historic Buildings Council for Scotland; if the expenditure is approved the district council is unlikely to press for demolition.

## Women tell of hairdressing horrors

By Paula Young  
Consumer Affairs  
Correspondent

Women whose visits to hairdressers had turned into horror stories paraded at a press conference in London yesterday. The subject was to support a private member's Bill, sponsored by the Hairdressing Council, and due for second reading in the Commons on February 23. The Bill seeks to make registration compulsory for all hairdressers by 1981.

Mrs Susan Goodwin, of Canterbury, said she went for a permanent wave at a well-known salon in the town three weeks ago and came out with her Afro frizz and her hair sticking out in bunches. She paid £12.50, including the cost of a conditioner recommended by the salon and paying another hairdresser £1 for protein treatment, to try to undo the damage.

Mrs Brenda Crawford, Stevenage, visited a Hairdresser's Salon for a trial. She cut she got was so unkind she described it as "punk". She was so embarrassed that she sent her husband for a wig to hide her head. The hairdresser refused to pay for it.

Mrs Jane Voysey, of Forest Hill, has vowed never to have a permanent wave again. Her first, 18 months ago, left her with a bleeding scalp, two weeks off work with dermatitis, and a badly bunched hair. She could not wish it for a year," she said.

Mr George Rowdon, of Crofton, said a hairdresser ruined his wife's wedding day earlier this month. His fiancée went to have her long, fair hair styled. After seven hours in the shop, she paid £14.50, she emerged with bleached hair.

The salon proprietor's attempts to put it right two days later turned the hair matted brown. She got married with her hair gathered in a bun and hidden under a wide-brimmed hat.

Representatives of the Hairdressing Council said that such cases were by no means the worst they heard about. "Other women are too ashamed to come forward," Mr G. N. Combes, the council's registrar, said. "We get at least 500 complaints a year."

Over 120,000 British hairdressers, only 20,000 are registered, although the Hairdressing Council, founded in 1922, has been statutorily recognized since 1964.

Mr Stephen Ross, Liberal MP for the Isle of Wight, and a member of the Hairdressing Council, said his object in introducing the Bill was to stiffen the Hairdressers (Registration) Act of 1964.

"In Europe every country except Italy and Ireland has some form of registration," he said, "and the United States is even tougher. Visit Sassoon had to pass some sort of examination before even he could open up in New York."

Mr Ross said it was intended that there should be a compensation fund for distressed customers. It was arguable that hairdressers worked badly because they were among the country's worst-paid workers, but registration would be a first step.

Top hair stylists provided testimonials for the registration scheme. Xavier of Knightsbridge said: "Registration will improve the quality of entrants to the craft."

Raymond, who became famous as "Mr Teasy Weasy", complained: "At the moment a butcher, a fishmonger, a greengrocer, anyone with a spare room can set up and call himself a court hairdresser."

Mr Ross, whose Bill will be the third to be considered on Friday afternoon, admitted that it was unlikely to be debated. He was uncertain what the Government's attitude would be if extra parliamentary time was required.

The National Hairdressers' Federation, whose members represent a third of the country's salons, said yesterday that it supported compulsory training schemes, but opposed the Bill because registration would put control of hairdressing "in non-hairdressing hands".

## Syringe aids victims of blood disease

By Our Health Services  
Correspondent

A British company has developed a battery-operated syringe which is being used to treat victims of thalassaemia, an inherited blood disease, by regular drug infusions.

The disease, a form of anaemia common in Mediterranean and Far Eastern countries but rare in Britain, attacks infants and children. It is treated by blood transfusions but iron builds up in the body and that can be controlled by a drug.

The new syringe, which costs £125, is worn in a shoulder holster and can be operated by the patient or by a nurse. It will work for several months before battery replacement is necessary, the makers, Pye Dynamics, of Boreham, Hertfordshire, say.

Doctors believe the syringe could be used in pre-natal baby units for feeding infants or giving them blood and for treating some heart diseases.

## Employees 'must be aware of dismissal rules'

Employers who intend to dismiss workers involved in shop-floor fights must make sure that everyone knows what will happen if one occurs, Mr Justice Phillips, President of the Employment Appeal Tribunal, said yesterday.

Provided that such a disciplinary code was publicized within the company and any internal inquiry fairly conducted, an industrial tribunal might be expected to hold the dismissal fair.

The tribunal dismissed an appeal by Meyer Dumore International, an engineering company, of Willesden, London, against a tribunal award of £1,106 compensation to Mr Edward Rogers, a labourer, dismissed for fighting.

Mr Justice Phillips, sitting with two industrial judges, said the company's disciplinary rules lacked clarity. It failed to consider any penalty short of dismissal.

## Lady Listowel apologizes to Dr Obote and aides

Judith Lady Listowel apologized in the High Court yesterday for libelling Dr Milton Obote, the deposed President of Uganda, and two of his former aides, in *Amin*, her biography of President Amin.

She admitted that she wrote the book quickly, without proper research. "I was offered a good fee and needed the money," she added. "I could not be more sorry about the libels."

Dr Obote, Mr Akbar Nkonya, his former planning minister, and Mr Akasa Adoku, a senior civil servant and former Ugandan Law Society president, are suing Lady Listowel for damages.

Lady Listowel said in evidence that she had written a "quickie history" of President Amin in only six weeks. Usually she took up to three years to complete a book.

"I was under great pressure, working 16 to 18 hours a day, and because I worked at such pressure I could not check the facts."

She said she used information from newspaper cuttings and conversations with journalists, businessmen and senior officials. She denied that she had known of and ignored the result of an inquiry that cleared Dr Obote of taking a share in gold, money and ivory taken from the Congo.

The hearing continues today.

## Newspapers with post extension

The Post Office is considering extending a trial scheme by which postmen in some isolated areas also deliver newspapers and magazines. More than five newspapers supplying two thousand customers are involved in nine areas.

The Post Office charges newsagents 25p a week for each customer, who is entitled to receive up to 15 publications.

## 100ft fall to death

Peter Jackson, aged 25, of Westminster Road, Ennock, fell 100ft to his death from the roof of a car park at Wolverhampton yesterday.

## 1p rate increase

Northampton Police and Resources Committee yesterday recommended a rate increase of 1p in the pound, an increase of 3 per cent to 21p.

# New demands in flexibility: for a major Italian bank 1,000 Olivetti terminals. Banks know whom to trust.

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## HOME NEWS

## Action on proposed 17 seats for Ulster unlikely before 1980

By Our Political Reporter

Proposals that Northern Ireland parliamentary seats should be increased to 17, but with the boundary commission having powers to vary that to 16 or 18, are recommended by the all-party Speaker's Conference, whose report was published yesterday.

Ulster has 12 seats. The Prime Minister told Mrs Thatcher, Leader of the Opposition, that the Government was considering the recommendation. Any government proposal would need legislation and it is unlikely that there will be any boundary revision before 1980.

The report, details of which were disclosed in *The Times* yesterday, states that the conference, which met eight times, divided 18 votes to four, over whether there should be an increase in parliamentary constituencies.

Having decided the principle, the conference then agreed by 22 votes to one that the figure should be 17. It also agreed that the Boundary Commission for Northern Ireland should be given a degree of flexibility.

In individual submissions, the

Unionist Party of Northern Ireland advocated an immediate increase in the number of seats at Westminster, without specifying a number. It did, however, state that there should be "parity" representation with the rest of the United Kingdom.

The Social Democratic and Labour Party told the conference that any increase in representation would "undeniably tip the scales in one direction and seriously, if not totally, undermine the possibility of an acceptable solution."

It stated it was implacably opposed to any increase, but favoured a system of proportional representation.

The Ulster Democratic Unionist Party suggested that if Ulster had the same representation as Scotland in proportion to the number of people Northern Ireland could expect 21 to 22 members. It recommended that there should be 22 constituencies.

By far the largest increase was suggested by the Vanguard Unionist Party, which advocated, at the very least, 30 constituencies.

Conference on Electoral Law (Stationery Office, 15p).

Leading article, page 17

## Close vote likely on building of chemical factory

By Our Planning Reporter

Test Valley District Council, Hampshire, is due to decide today on whether to permit the construction of a £2.5m polyurethane foam factory at Andover.

The project has aroused vociferous local opposition and the vote is expected to be close. Objectors, who include businessmen and industrialists as well as residents, are planning a march and mass demonstration outside the council offices.

Opposition to the plant is largely based on the fact that it would employ toxic diisocyanate (TDI), which was the subject of a recent BBC Nationwide documentary. It is also feared that the chemical can cause respiratory and heart failure.

Andover is one of the expanding towns that has taken over-spill population, mainly from London. Local businessmen feel that, apart from the potential health hazard, a chemical plant would be an unsuitable neighbour to the predominantly light industries on the trading estate.

British Vita, the company that wants to build the plant, says it has used TDI at its main factory in Middleton, Greater Manchester, for the past 12 years without incident, and that the chemical is employed extensively throughout industry. Neither the Health and Safety Executive nor the Southern Water Authority have raised any objections to its proposals, it says.

## Teacher to do 120 hours' community work

Michael Wallford, aged 26, an unemployed teacher, was sentenced at Marylebone Magistrates' Court, London, yesterday to 120 hours' community service work as an alternative to prison on his second conviction for an offence on the Grunwick picket lines.

Mr Wallford, of Percy Court, Spion End, Coventry, was found guilty at Somerset Magistrates' Court last month of threatening behaviour on November 7. He had been fined £15 last year for obstructing the police at the Grunwick factory.

Edward Breinhart, aged 33, an electrician, of Stuart Avenue, Heston, Wiltshire, also came before the court on the same day, charged with a month's suspended sentence.

Michael Crowther, a sales assistant, who was said to have punched two officers after demonstrators had broken through a cordon in front of the factory gates, was fined £100 with £75 costs.

Mr Crowther, aged 22, of Hollyhedge Road, Wydenham, Wiltshire, was found guilty of a month's suspended sentence for threatening behaviour.

## BR official killed

Mr Robert Prescott, aged 42, south-eastern divisional manager, Southern Region, British Rail, was killed when his car somersaulted after it left the road near his Sussex home on Monday night.

## Rail union's ultimatum on filling of vacancies

By Donald Macintyre

The National Union of Railwaymen threatens to pull out of local talks aimed at cutting costs unless it is assured today that British Rail will fill 9,000 vacancies.

The NUR intends to argue at a meeting between the three rail unions and the British Railways Board that management should start recruiting immediately. It says vacancies have remained unfilled even though members are working an average of 123 hours overtime a week.

Unless it is given such an assurance local officials will be instructed to end cooperation in economy measures, taking place under 18-month-old guidelines agreed by both sides, from March 1.

Mr Sidney Weighell, the union's general secretary, made the ultimatum after his executive had met Mr Rodgers, Secretary of State for Transport. Mr Weighell said after the meeting that he was "not dissatisfied with the direction government policy on the railways was taking."

Mr Rodgers reminded the executive that the Government was committed to passenger railway support of £3,000m over five years and that a grant of £50m a year was being made for replacement of passenger railway assets.

He told the executive: "I am on your side within available financial resources. I hope there can be more rail investment in the years ahead."

Mr Weighell said: "Things are moving. It could be more but the tone from the Department of Transport is now more optimistic than it was 18 months ago."

## N Sea oil should 'aid third world'

The Moderator of the General Assembly of the Church of Scotland, the Right Rev John R. Gray, told a news conference in Glasgow yesterday that revenues from North Sea oil and gas should be used to ease desperate poverty in developing countries.

He said he would like to see a political party offering to reduce or stabilize the standard of living to enable more money to go to the third world.

## Inquiry into 'exploitation' of disabled

An inquiry into specific allegations made in Monday night's Granada Television *World in Action* programme that many disabled people are being exploited by employers was ordered yesterday by Mr Morris, Under-Secretary of State at the Department of Health and Social Security with responsibility for the disabled. The programme suggested that some disabled people were being paid as little as 1p an hour.

Mr Morris, Labour MP for Manchester, Wythenshawe, said yesterday: "I found this a disturbing programme. I am concerned about any evidence of exploitation of disabled people. The clear message of the programme was that disabled people are being exploited." He said Granada had offered him research material used for the programme.

The programme, *Working for a pittance*, was concerned with the poor wages of the physically and mentally handicapped and the elderly who work in local council day centres. It said that 50,000 people were being paid well below the £4 a week allowed by the Government. In some cases, they were earning 50p for a week's work.

## Police wish to see American, judge says

Mr Justice Park, summing up at Bristol Crown Court yesterday in the LSD conspiracy trial, said that an American involved in buying a country house where LSD was alleged to have been manufactured was still at large and might be anywhere. The police would try much like to interview him.

The judge said the man received £25,000 from a safe deposit box, owned by Dr Christine Bort, one of the defendants, which was used to buy the house at Carno, Powys, where LSD was made.

Dr Bort, aged 31, of Tregaron, Dyfed, and Brian Cuthbertson, aged 29, of Fortis Green, London, have pleaded not guilty to conspiring to possess LSD and conspiring to aid and abet the possession of LSD by others.

The judge said the best example of Dr Bort's acting as banker was in early 1973, when, on her own evidence, she went to the box in Switzerland and took out money, which she agreed was the proceeds from the sale of LSD made during the conspiracy which ended in the summer of 1973.

Her defence was that she never did anything to assist in the manufacture and distribution of LSD. "All she was doing was to bank money which she received from her lover. She was not wholly aware of any agreement or plot to make and sell LSD."

The case against Mr Cuthbertson, the judge continued, was that he had received LSD from the chemist, had tableted it, and charged a fixed price to other people in the chain. He had been to Zurich with one of the "board of directors", and had opened an account for more than £8,000. Although he was unemployed, he had bank accounts in Switzerland, which showed deposits of £14,000 over a period of 14 months.

The jury knew little about Mr Cuthbertson because he had chosen, as he was entitled to, not to give evidence. His defence "in a nutshell is that the evidence called before you does not establish his guilt beyond reasonable doubt."

The trial continues today.

## Doctors receptionists 'may wield too much power'

By a Staff Reporter

Doctors' receptionists are often given too much power to decide whether home visits and patients are necessary, according to a report by Miss Sara Arber, a sociology lecturer at Surrey University. "In some cases undoubtedly a home visit is not necessary," Miss Arber says. "But it is possible that the receptionist is not always the right person to make the decision."

Miss Arber emphasized yesterday that she still had to make a more detailed analysis of her findings. But she has sent her initial report to the Department of Health and Social Security, which commissioned her to study general practitioner services in the light of changes in the past 10 or 15 years.

## Bus change defeated

An opposition amendment to transport for metropolitan county councils the traffic commissioners' function on bus licensing was narrowly rejected yesterday in the Commons standing committee on the Transport Bill.

Magdi Abdullatif, aged 26, an Egyptian worker arrested when the police raided West End restaurants last month, and his wife were recommended for deportation and fined £10 each at Marlborough Street Magistrates' Court, London, yesterday.

## Deportation urged

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## WEST EUROPE

## 100,000 workers on strike in Spain

From Harry Debellus

Madrid, Feb 21

From the Prime Minister on down, Spanish officials had to do their own driving or take taxis here today as several service chauffeurs joined a strike wave that has more than 100,000 Spanish workers idle.

While different sectors are striking for different reasons, the coincidence in the nationwide state of work stoppages does not seem entirely accidental, especially as trade union elections have just taken place in the main factories.

The biggest strikes were in the north, particularly in the iron, steel and metal working industries. In the province of Vizcaya, where 70,000 workers in these sectors stayed off the job, residents also had no bread because of a bakers' strike.

In the industrial town of Gijón on the Bay of Biscay, 25,000 metal workers marched through the streets chanting, "Time is running out for you fascists and bourgeois!" They demanded the resignation of the mayor. Theoretically their strike is not for political reasons but for more pay.

Time is running out for you fascists and bourgeois!" They demanded the resignation of the mayor. Theoretically their strike is not for political reasons but for more pay.

Yesterday about 9,000 employees of the Altos Hornos de Vizcaya set off in Bilbao, joined the steelworkers' strike.

In Pamplona, the management of several private transport companies said that some executives and their families have been threatened in connection with the drivers' strike there, which began 15 days ago. The management also alleged that some transport companies might go out of business if the strike by drivers demanding more money did not end soon.

Many of the pickets, some numbering as many as 300, intimidated shopkeepers and farm labourers in several towns in the Seville area in the south, according to Señor Luis Perdomo, the Seville Civil Governor.

## Brussels choice riles Whitehall

From Michael Hornsby

Brussels, Feb 21

British Government circles are disturbed that Mr Roy Jenkins, the President of the European Commission, and Mr Christopher Tugendhat, the other British commissioner, are failing to correct the under-representation of Britons among senior commission staff.

There is particular concern about Mr Tugendhat's decision to override government and dole out English advice, according to Frenchman from within the Commission to an important post being vacated by a Bank of England nominee, Mr Robert Hutton. Mr Hutton was the director in charge of banking and insurance legislation.

There is an informal agreement that each of the four big EEC member states should provide 17 commission staff at this particular level of seniority. As a result of Mr Tugendhat's decision, the French, already well over their quota, will now occupy 21 posts, while the British will have only 16.

This will reinforce, in the British view, the imbalance in national representation at the "A" grade level (roughly equivalent to the administrative grade in the British Civil Service). Britain, with 22 per cent of the EEC's population, occupies only just over 14 per cent of the posts, compared with the 18 to 19 per cent held by the other big member states.

The Government considers that the enlargement of the EEC to include Spain, Portugal and Greece would provide an opportunity to right the situation. Factors will then have to be vacated to make room for staff from the new member states, and countries now over-represented could be asked to accept the brunt of the cut-back.

## Ransom ready but no sign baron's release is near

From Ian Murray

Paris, Feb 21

A month after the kidnapping in Paris of Baron Edouard-Jean Empain, the Belgian industrialist, there are no signs that the police are nearer to finding the gang which holds him or that the family is any nearer to negotiating his release.

The intense police activity that followed the abduction on January 23 has tailed off as time has gone by. The household searches and wide spread roadblocks around the

city have been dropped, although there is still a strong police team at work. The close cooperation between the family and the police now seems at best to be strained and at worst to have broken down completely.

The 30m francs (£33m) ransom money that the family is said to have raised is now supposed to be in the strong room of one of the baron's country houses. The sticking point seems to be how it can be handed over.

## Ecologists use equality as war cry

From Our Own Correspondent

Paris, Feb 21

The 22 regional ecologist groups in France said today that they will put up 170 candidates in the election on a programme opposing urban, industrial and population growth and nuclear energy development.

The ecologists, setting out "seven points to protect our future", hope to see priority given to industrial and agricultural techniques which respect the environment, and they want to set up a local day-by-day democracy answering local needs.

The society envisaged by the ecologists would be ruled by a concern to see an economic and social equality, including total equality between men and women. This equality is also expressed in the group's foreign and defence policy, which argues for a balanced

priorities. These differences are less pronounced in the provinces than in Paris.

Apart from the 170 candidates the Collectif is putting up, there will be a number from smaller groups, as well as a few individuals who are basically ecologists but are not members of the Collectif, making a total of about 300 in all.

It was announced officially today that a total of 4,271 candidates will contest the 491 seats in the first round of next month's election. This figure is an increase of 1,248 on the number who contested the 1973 election—an average of 8.7 candidates standing in each constituency.

Only those who are given at least 12.5 per cent of the total number on the electoral roll are entitled to contest the second round of the election. All those who fail to win 5 per cent of the vote will lose their 1,000 francs deposit.

## King Olav visits Portugal

From Our Correspondent

Lisbon, Feb 21

King Olav of Norway flew into Lisbon today on an official three-day visit, accompanied by the Norwegian Foreign Minister, Mr Knut Frydenlund. It is the first time a Scandinavian monarch has visited Portugal since the 1974 revolution which overthrew the Caetano regime.

King Olav, who is staying in the palace of Queluz, outside Lisbon, was welcomed by President Soares and Dr Mario Soares, the Prime Minister, at Lisbon airport. Later he opened an exhibition of pictures of the Norwegian King, Haakon VII, in the galleries of the Gulbenkian Foundation.

During his visit the King will visit the Lisavie dockyards and the Affonso naval base.

## Five Englishmen on trial for drug smuggling

From Our Correspondent

Amsterdam, Feb 21

Five Englishmen went on trial here today accused of smuggling 100lb of hashish, worth about £200,000, into Holland.

Robert Whitlow, aged 28, of Stourbridge, West Midlands, told the court he brought the hashish from Iran in his car. He said he met the other men in Holland. They are Michael Hayes, aged 28, of Birmingham; Robert Lightfoot, aged 28, also of Birmingham; Geoffrey Wall, aged 28, of Southall; and Anthony Box, aged 33, of Sheffield.

## 140 lorries and cars pile up on icy motorway

From Our Correspondent

Paris, Feb 21

More than 140 lorries, including 40 heavy lorries, were involved in a pile-up on an ice-covered motorway between Rouen and Le Havre today. Another 60 cars piled up on a side road on the Lille-Dunkirk road. Twelve people were injured in the crashes.

In Paris fog caused delays of up to two hours on outgoing flights from the two main airports. Incoming flights were diverted to provincial airports and to Amsterdam and Brussels.

## Royal jest in an unfunny period

By Philip Howard

The latest volume of documents on British foreign policy deals in detail with two big steps down the primrose path, the German remilitarization of the Rhineland and the ending of sanctions against Mussolini. It publishes in full the intensive secret negotiations that went on in those ominous months in 1936. The failure of the Hoare-Laval agreement is also covered.

He argued that, although it was now evident that Germany would repudiate any convenient treaties whenever it felt strong enough to do so, it was nevertheless in our interest to conclude with her a treaty of friendship and alliance, as possible while Herr Hitler is still in the mood. The German Government's profuse assurances of its desire for a general European settlement were viewed, not unhelpfully for a time in London, by the end of the summer, as a mere tactical device to gain time towards a new Locarno agreement.

## PUBLIC AUCTION

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## OVERSEAS

## White House fears for Panama treaties as Senate debates drug allegations in secret

Our Own Correspondent  
Washington, Feb. 21  
The United States Senate today held its first session to discuss the Panama Canal treaties, but the General Omar Torrijos had been involved in a concrete evidence of a drug racket. White House is afraid leading leaks from the could impair ratification of the controversial Canal treaties. Decision was instigated by Robert Dole, a leading opponent of the treaties. He succeeded in per-

suading his colleagues to discuss secret documents in his possession which he claimed contained "certain allegations" connecting General Torrijos with drug trafficking. He argued that the Senate, which has to approve the treaties by a two-thirds majority of the votes cast, needed to clear the air because the Panamanian leader, a guarantor of the treaties, had to be shown to be trustworthy. Supporters of the treaties, such as Senator Robert Byrd, the Democratic leader, dismissed the allegations as totally irrelevant, but reluctantly agreed to the debate.

Rumours implicating General Torrijos in drug smuggling have been rife in Washington since last autumn. Various news organizations and newspapers have spent weeks investigating them but have failed to uncover any evidence that General Torrijos was directly involved. Symptomatic of White House edginess over today's closed debate was an unusual complaint by Mr. Jody Powell, President Carter's press spokesman, to two news agency reporters last Friday. Mr. Powell had seen an advance text of an article

written by the reporters which, he felt, wrongly accused the White House of trying to limit congressional access to classified documents about Panamanian drug smuggling. The agency finally agreed to include White House denials and other clarifications in the final version of the story it published. White House concern is based on the widely-held assumption that the Senate vote on the Canal treaties will be extremely close. A small group could easily oppose the treaties if they are persuaded that General Torrijos might be an unreliable guarantor.

## Mr Carter given free hand to end coal strike

Washington, Feb. 21.—President Carter today gave support from leaders of both parties in Congress to do whatever he feels necessary to end the 78-day coal strike. Senator Howard Baker of Tennessee, Republican leader in the Senate, told reporters after the meeting with Mr. Carter: "I think the President must do whatever he needs to do." Failure to end the strike, he added, could put millions of people out of work.

Mr. Carter has postponed drastic action to end the strike while his officials assess the response by other mine-owners to a tentative contract agreement reached by the United Mine Workers with a big independent producer, the P and M Coal Company. Several of the Congress leaders, who met Mr. Carter today, said the P and M accord gave "reasonable hope" that an industry-wide settlement might still be negotiated. Each day the strike goes unsettled, utilities throughout the Mid-West and mid-Atlantic states move closer to mandatory electricity cuts to industry. In some parts of Indiana cuts are already in force and 400 workers have just been laid off, bringing the strike-related jobless total there to about 1,500. Under the labour laws, the President could order the miners back to work during an 80-day cooling-off period, though such injunctions have been ignored in the past.

## Mr Muggeridge likens US to Soviet Union

From Michael Leppman  
Los Angeles, Feb. 21  
Eight hundred Christians meeting here to discuss ways of injecting religious principles into their workaday executive lives ended their congress yesterday on a note of controversy. It was provided by Mr. Malcolm Muggeridge.

What annoyed delegates at the Congress of the Laity was that Mr. Muggeridge seemed to equate the lack of human rights, freedom and dignity in the Soviet Union with similar lack in the United States—"the one a servitude to an all-powerful state and the other to an all-demanding ego". He contrasted them both to "the only true and lasting freedom" of the children of God. Supporting his thesis about the United States, Mr. Muggeridge pointed to the "human rights" that allowed Americans to indulge in homosexuality, divorce, television, abortion, drug-taking, pornography and suicide. "Was it freedom ever burgeoning, or a servitude ever more exacting?" he wondered. "Human rights or human fantasies?" He went on to criticize the American way of life as manifested on the motorways, with their neon signs advertising the four pillars of life—food, drugs, beauty, petrol. The comparison between the United States and the Soviet Union was anathema to many delegates. Although the congress was non-political, many of those attending—people in senior positions in business and other institutions—are on

the right of the political spectrum and love for the American way of life and a longing for communism are central to their temporal credo. This emerged in a panel discussion afterwards. Mr. Peter Berger, a sociologist, criticized Mr. Muggeridge's "unfortunate caricature" of American life. Americans were no more materialistic than other people. There were important differences between the two systems. "This world is not a right in which all cats are grey."

Mr. Michael Novak, a Roman Catholic, said that by equating the Soviet and American systems Mr. Muggeridge was signing himself with people such as Mrs. Bella Abzug, the outspoken former Senator, and Professor Herbert Marcuse, the leftist theoretician, with whom he probably would not want to be associated. Mr. Muggeridge replied that he had learnt during his anti-pornography campaigns in Britain that it was sometimes necessary to be allied to people with whom you were in profound disagreement on other matters. Later, in the question and answer period, Mr. Muggeridge made more enemies by making a joke about the World Council of Churches, likening it to a group of men staggering home from the pub, their arms entwined so that they would not fall over. Several representatives of the council were among his listeners. One delegate, calling his speech "profoundly irresponsible," commented: "He was not here to make cheap cracks at the churches."

## Argentines angered by Pinochet speech

From a Correspondent  
Buenos Aires, Feb. 21  
A speech by President Pinochet of Chile, at the Argentine-Chilean summit has jeopardised the success of the negotiations about to begin between the two countries. Yesterday's agreement, in Puerto Montt, Chile, signed by the presidents of both states, outlined the procedure for solving their differences over a wide range of subjects, including the Beagle Channel dispute. The Argentine delegation had gone to the summit under the impression that the occasion would be a ceremonial one to emphasize the good will existing between the two nations.

After the ceremony of signing, however, President Pinochet delivered an aggressive speech emphasizing his new territorial claims. Its text had not been released previously in Argentine eyes, the mildest adjective attaching to it is badly-mannered. In Buenos Aires it is felt General Pinochet has left his negotiators no room to manoeuvre. The Argentine team will be apprehensive of giving an inch lest Chile helps itself to a mile. Our Santiago Correspondent writes: In his speech General Pinochet said the talks would not dwell on the Beagle Channel award under the British Crown's arbitration. "This decision is final and cannot be appealed," he said.

## Africa y open atres blacks

Our Own Correspondent  
Durban, Feb. 21  
A small crack will be soon in South Africa's edifice, it is reckoned at present before a committee are accepted Government. Recommendations suggest a houses, theatres and places of entertainment to preserve of whites be open to all races, including Dr. Connie Mulder, Minister of Plural Relations, whom it is chairing the committee, the new rules are nearly complete and will be submitted to the shortly.

Details of the proposals are yet known, but it is said that opera houses and will be able to apply international status on no basis as "inter" five-star hotels, which en admitting blacks for ten years. Present several opera such as the Nico Malan Town and the Johannesburg Theatre, accept on a regular basis. Other theatres, particularly fringe theatres, can for special permits to fixed audiences. New regulations would "permanent open on the larger theatres, smaller ones would be open permits" for between six months and

question of entertainment facilities for blacks is optional one for many. For the past two weeks there has been raging either or not a new 130m house in Pretoria should or blacks as well as

Administrator of the al, Mr. Sybrand van, who is responsible for admission permits to has spoken strongly admitting blacks to the house, except in special instances. Blacks, he said, "do not believe in a sort of entertainment. They do war dances,

marks produced a furor from the opposition. Progressive Federal Party, a some National Party, publicly expressed regret should have taken such tude. Under the new regulations, the opera house would certainly be opened to

pe Town Correspondent  
A Government spokesman here today said only steps would be taken in with the last of the minisula's black squatter at Crossroads, near here.

N. L. Vosloo, Deputy for Plural Relations, development, said his de- it would not go "head- els" into demolition of ap. He is reluctant to empha- demelition aspect, he t unlawfulness could not tioned.

## Sithole message for Dr Owen

By Our Diplomatic Correspondent

Further talks on the scope of the proposed internal settlement in Rhodesia were held yesterday by Rev. Ndabaningi Sithole and Dr. Owen, the Foreign Secretary. Mr. Sithole also delivered two letters, one for the Prime Minister and one for Dr. Owen, explaining that he and his colleagues among the Rhodesian nationalists regard the talks with Mr. Ian Smith in Salisbury as "serious".

Mr. Sithole said, "It is that Britain should take note of the seriousness with which we regard these talks." The settlement was not yet final, but the talks were moving in the right direction. Dr. Owen is understood to have reported on his discussions

in Malta with the Patriotic Front at the beginning of this month. The British view is that the Patriotic Front leaders, Mr. Joshua Nkomo and Mr. Robert Mugabe, should be able to participate in any election held in Rhodesia, if they want to do so, on the same basis as other nationalists. The kind of arrangements needed to make this possible raise a great number of questions, which are now being studied.

Mr. Richard Moore, the American State Department official who has been associated with the discussions, is expected in London today for another round of talks.

Our Salisbury Correspondent writes: The settlement talks here have entered what amounts to another deadlock, this time over the composition and work-

ings of the interim government before majority rule.

A conference source said today: "There was really no progress. The Africans are trying to get into a position where they can completely run the interim government."

Mr. Smith, the Rhodesian Prime Minister, is said to be doing in his heels over his demand that he must be chair- man of a Council of State made up of the leaders of the de- legations during the interim period. He also wants to appoint the chairman of the Council of Ministers on which there would be equal representation. While there has been almost total lack of progress, there is no suggestion of a breakdown in the talks. Settlement without peace. page 16

## How Pravda presents the news

Continued from page 1

the normally contains no more than six pages (four on Monday), with only a page and a half of foreign news. The news judgment of Pravda is peculiar to its function. The front page gives prominence to party news, features on economic achievements, and visits by foreign dignitaries. Ironical-ly, it is one of the first pages to be made up. The editorial themes are planned at least two weeks in advance, and reflect the current concerns of the Communist Party.

The paper's correspondents occupy a special position in Soviet life. Invariably senior party men, they have wide access to officials and everything they write has the stamp of authority. The limited definition of news by the paper is well known: no disasters, accidents, scandals, unfavourable reports on the economy, Government or party, or foreign developments inconvenient to the party line find their way into print.

Occasionally Pravda indulges in campaigning journalism. It receives an enormous postbag—570,000 letters in 1977—and publishes on average three a day, which sometimes expose corrupt practices or problems the authorities are keen to eradicate. A letter published in Pravda should bring results—the relevant authorities are contacted, and each month the paper publishes the results of its investigations, on which invariably assert that the wrongs have been set right.

To a Western reader Pravda looks extremely dull. Indeed, Mr. Afanasiev admitted as much. "We are a serious paper. We deal with serious matters. The Editor-in-Chief, who is a member of the Central Committee, is by training a philosopher and began his career in journalism in 1940. He gets, he said, only 550 roubles a month in salary, but like most Pravda journalists earns other income from writing elsewhere.

"I read everything that goes in," he said, "especially the foreign reports. If we make a mistake in a internal story it would not normally cause a great scandal, but in our foreign reports we have to be extremely careful and exact."

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## lu poll important despite dictability of result

Nicholas Ashford

Esburg, Feb. 21  
Africa's biggest ethnic the Zulus, who are numerous even though go to the polls through- week to vote in the general election to be a the KwaZulu home- result is not in any a landslide victory for ashba Buthelezi. His In- Cultural Liberation ent is expected to con- of the 55 seats in the ive assembly. hough only 14 per cent of e million Zulus have ved for the ballot, and st their votes, the out- will nevertheless be of rable significance. lack and white politics ll reinforce Chief Buthe- on as the only anti- ment black leader still ry who manages to com- broad measure of sup- ported blacks. political rise of Chief and his Inkatha ent is one of the most ant political develop- place in South Africa during the past two While continuing to within the Government's id system, he has suc- in-challenging all the es on which that policy d. the 14-point election sto has come out clearly unambiguously for y rule in South Africa, ecy independence for u, in spite of the South

African Government's desire for it to follow the example set by Transkei and Bophuthatswana. In a powerful pre-election speech at Umlazi, near Durban, on Sunday Chief Buthelezi said Inkatha regarded "the Pretoria-type of independence as an attempt by white South Africa to run away with all the wealth in whose production black people have participated." The only way blacks could compel whites to give them their justifiable share was to unite and to remain South African citizens. Chief Buthelezi has been dismissed by young black militants as a puppet because of his position, recognized by the Government, as a homeland leader. Inkatha's manifesto, however, includes most of the aims of the largely suppressed Black Consciousness movement, including free and compulsory education for blacks, equal pay, the release of political prisoners and the end of pass laws. He is also calling for a national convention of all races to discuss a future political dispensation for South Africa in which power would be shared by all the people. Inkatha was founded in 1928 by Chief Buthelezi's grandfather but was revived and modified in 1975. It has more than 150,000 members than organized into 200 branches in Natal, Transvaal and the Orange Free State, making it by far the biggest black organization in the country.



1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26



## SPORT

## Football

## English hawk to decamouflage eagle

From Norman Fox  
Football Correspondent  
Munich, Feb 21

West Germany, the world champions, are not usually too concerned about "friendly" matches, but for several reasons they may think differently about their meeting with England at the Olympic stadium here tomorrow (7.15).

They begin the defence of their title in Argentina four months from now, yet cannot really claim to have completely overcome the serious loss of many players who took time to such a confident position in the World Cup Final against The Netherlands. The team then distinguished themselves by dropping out, and then Beckenbauer "the emperor" went to New York. The German team, however, has been hard pressed to achieve continuity, especially without Beckenbauer, who was the heart of his team.

Mr Schön said today he was satisfied with progress to date, and indeed his rebuilt team have often played well, although not long ago against Wales, particularly, they were largely impotent. There are several positions in the side which he is obviously not yet fully satisfied, as evidenced by his choice of players for tomorrow's game. He brushes aside such suggestions by saying he is still looking for "cover" - players who can reliably deputise in an emergency.

Leeds seeking early goal to uplift them

Nottingham Forest are confident of staging the League Cup semi-final second leg against Leeds United at the City Ground tonight. Clive Thomas, the club's manager, said today that if the team continued the match would go ahead.

John O'Hare strained a calf muscle playing in the reserves and is under treatment. Forest's manager, Brian Clough, said: "He must be considered doubtful for tomorrow night's game against Leeds. He is under extensive treatment, but his calf area is very sore."

If O'Hare is out, Mr Clough will probably bring back Larry Lloyd, who has been operating in midfield. Frank Clark is also a possibility and, if he returns, Colin Barrett would most likely switch to the middle of the defence.

Leeds United have a doubt about the fitness of their goalkeeper, David Harvey. He has recovered from a contusion, but has now injured a knee in training. Peter Lorimer and Carl Harris, who have leg injuries, are unfit; and Brian Flynn is cup tied.

Leeds lost the first leg 3-1, and Jimmy Armfield, the Leeds manager, said yesterday: "It is important that we get an early goal at Nottingham. If we do it will lift the side."

Blyth replay is postponed

Blyth Spartans now have to play their FA Cup fifth round replay against Blyth Town at James' Park, Newcastle, in Monday afternoon. The match was postponed for last night because of a foot of snow on the pitch when a local referee made an inspection.

Jewell Town and Middlesbrough are planning to play a rearranged first division game at North Road, on Saturday, should both sides be in the north-east to be postponed.

Tonight's second division match between Blackburn Rovers and Fulham has been called off because of the frozen Ewood Park pitch.

Results yesterday

International 1st match  
West Germany (1) 1 England (0) 2  
McDonald (Munich)

Third division  
Gillingham (0) 1 Chester (0) 0  
Preston (2) 3 Oxford (1) 2  
Barnet (0) 0  
Barnet (0) 0

Fourth division  
Huddersfield Town v Watford, postponed  
Queens Park Rangers v Tottenham, postponed

Scottish first division  
Hamilton Academical v Albion Athletic, postponed

Football League Premier Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League First Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League Second Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League Third Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League Fourth Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

In midfield he has not adequately replaced Netzer, who has been replaced by a number of players. In the defence, he recalls Schwarbeck, of Bayern Munich, while not including Beckenbauer's seemingly natural successor, Kaltz, or the solid Dietz, both of whom were in the B party. The attack is as expected, with Fischer playing between two wingers, Abameci and Rumsdang.

From this outline it will be appreciated that there is some well camouflaged feeling of insecurity among the Germans, and this one of the reasons why they are expected to give serious attention, individually, to tomorrow's game.

This morning, after watching his team in light training, he practised pitch that was surrounded by high snowdrifts. Mr Schön said he thought the England side may be thought to be significantly better than the team of two years ago.

He thought that meeting England was good preparation for the possibility of playing against Scotland in Argentina. If England can play as well as Scotland of late, they will surprise even the polite Mr Schön. The side selected over more to loyalty than ruthlessness practically. Mr Greenwood believes the team who beat Italy must be better than the automatic selection, and indeed the recurring criticism against his predecessor, Don Revie, was that he failed to select a team.

Nevertheless, changes will be made. The German team, which was the heart of his team, is still looking for "cover" - players who can reliably deputise in an emergency.

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Football League Premier Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League First Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League Second Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

Football League Third Division  
Aston Villa (0) 1  
Aston Villa (0) 1  
Aston Villa (0) 1

soon become inevitable, especially in defence.

Apart from the loss of Cherry, who has been replaced by Leeds United, and will be replaced here by MBE, the only other alteration from the side who played Italy is at centre forward, where Pearson takes the place of Latchford. This is a late change forced upon Mr Greenwood by an injury to Latchford. Pearson was a substitute against Italy, and while sympathizing with Pearson, who should now be a regular international, Mr Greenwood prefers to keep him as a substitute because of his versatility.

There have been some expressions of surprise that he should include Keegan, who is serving a long suspension in the German League and is presumably out of practice, but Mr Greenwood points out that the former Liverpool player's knowledge of German football has already been useful in preparation. Keegan seems to be fit enough and certainly his ability to play against a man marking will be as crucial as it was against the Italians. However, I feel that if anyone can surprise the Germans tomorrow it is Coppe, who may play for freedom from the other wing, England could worry the German defence with the broad strokes of a wide carried out with some success last December.

Another area of the England team that possibly has the edge over the Germans is in defence, where Bookings and Whitaker have

England's midfield was not always impressive but no one would be constructively criticised in these altered conditions. The Germans struggled themselves, and lost chances in the penalty area simply through the uncertainty of the German defence. The centre of the English defence, was solidly dependable, but only an excellent save at ground level by Corrie, from a free kick, saved England from a goal. The German defence, to a little half-time comfort without being a goal down. They deserved that.

Apart from Bongartz, a clever ball player who is a testing for the English defence, the Germans were unexceptional on a night that was most exceptional. England's advantage was perhaps in having such experienced men at the centre of the English defence, and he was particularly fortunate to present the German with an excellent goal.

England's mistake was to misjudge the surface as he retreated towards Corrie. He slipped, and his back pass slowed progress. England, to their considerable credit, took only four minutes to regain the lead.

England was again involved. He collected Morrison's forward pass and, after being frustrated in two directions, lobbed the ball out to the left wing, from where it was headed in. For some time the Germans seemed certain to equalize. Worm twice took them with a long shot, but both were headed in. For some time the Germans seemed certain to equalize. Worm twice took them with a long shot, but both were headed in.

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## Blyth faces the Scots verdict of not proven

By Rob Hughes

A Scotland team at Hampden Park without a winger may sound like sacrilege, yet that is precisely what Alistair MacLeod's line-up for the international against England tonight (8.15) has. MacLeod, a left-winger himself in the fifties, places the finger directly at the Arctic weather which, through the postponements it caused, has left his party and the other three valued players through injury. Mr MacLeod's team on paper are interesting, competitive and potentially entertaining. They need to be, of course, not only to give Scotland a homecoming but also to give the home fans a good night's sleep.

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## Racing

## Gold Cup hopes could be back in action at Kempton on Saturday

By Michael Seely

Today's meeting at Windsor became the fifty-fifth casualty of the season when a 10 am inspection revealed no improvement in the frost-bound course. Tomorrow's fixture at Wincanton was also called off because of snow on the course. Warwick is also in doubt. David Heyman, the clerk of the course, said yesterday: "We still have a lot of frost in the ground. We need a quick rise in temperature and a rapid thaw to have any chance."

More encouraging news, however, comes from Kempton Park. "At long last the frost is coming off the ground," Edward Edwards, the course manager, said. "We could have raced on the flat race course today, but not on the steeplechasing course which is more compact. As long as the thaw continues we must have every chance of racing at the weekend."

It is indeed encouraging. The 12 declared for Saturday's £7,000 Yellow Pans Pattern Steeplechase at the four-day stage included the favourites for the Chertsey Handicap Cup, Fort Devan and Mid-

night Court, as well as Bachelor's Hall and Gay Sparrow. Fort Devan, a 10-year-old gelding, was the favourite for the Yellow Pans Steeplechase. He was trained by John Gosden and was ridden by Paul Nicholls.

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## Boxing

## A damaging victory for the much-subdued Green

By Srikanth Sen

David Green, of Chatteris, is not an effective boxer. He is a one-dimensional fighter who takes his time, at a time he takes three at a time. Last night at Albert Hall, Britain's hope for the world title, took the short first fight to the top in 15 minutes, despite a five-month absence from the ring. He knocked out Roy Johnson, of England, in the first round. In two minutes 35 seconds of the fourth round.

Johnson was a late replacement and was a suitable case for better treatment than having his ribs belted by Green's left, and his head smashed about by Green's right. Green was awarded four times for using his head dangerously. The first clash of heads in the first round cut Johnson's forehead and his face was a mass of blood from then on.

Green hurt his right hand in the second round when he tried to knock out Johnson with his left. Johnson, who was the favourite, took the short first fight to the top in 15 minutes, despite a five-month absence from the ring. He















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Guest Column

Novelist Barbara Pym  
contributes  
this week's guest column

Jane Austen's defence of the novel in *Northanger Abbey* is, I imagine, too well-known to need quoting again. But I suspect that even now some who would claim to know the passage and who come upon it with pleasure when re-reading the book, may be just the kind of people who would maintain, usually with pride, that of course they never have time to read modern novels. They might make an exception for what they classify as light, "holiday" reading or, very occasionally, for a particular novel recommended by somebody whose opinion they value.

"And what are you reading, Miss?" "Oh, it is only a novel," replies the young lady. "It is perhaps the sort of reaction less often met today, when there is a general decline in reading and intelligent people would prefer to discuss the decline of the novel rather than actually read one. And indeed there must be women of my generation—among whom I could certainly number my old school contemporaries—who remember that the mother of our headmistress was said never to read a novel in the morning, only biography or memoirs."

This certainly stuck in my memory, and even to this day I feel slightly guilty about reading a novel in the morning, unless I am still in bed—not having got up or being ill (obviously some licence is permitted here), or happen to find myself in unusual circumstances, on a journey, say. Of course it would always be preferable to be caught reading somebody's life—though it might be argued that today there is often as much spice in biography as in the novel, truth being that much stranger than fiction. Best of all one would be discovered reading "memoirs", though I find the form difficult to define in terms of modern literature. There is certainly something attractive in the idea of lying in bed reading memoirs.

Yet, curiously enough, there is nothing against writing a novel in the morning; most would say that the morning is the best time for it. But then trying to write a novel counts as work and there is something respectable about work. Is it not possible to make the novel itself respectable, even when the only work involved is that of the reader turning the pages?

I do not mean reading only Jane Austen, George Eliot, Dickens, Tolstoy or Henry James or the most highly regarded novelists of today; I mean any novelists, even the chronicler of the trivia of everyday life or the escapist into the romance of a

Regency love affair (the despised, light, "holiday" reading?), nor to mention the endless variety of much less cosy topics dealt with in any list of novels reviewed in the Sunday papers. For if we do not feel we can indulge in reading purely for pleasure there may be some consolation to be found in those disturbing novels that we feel we ought to read.

The Director of the London School of Economics, interviewed in the January 1978 issue of *New Fiction*, goes so far as to say that the young should read novels "to understand what life is about, to provide their maps". And even though Professor Dahrendorf was referring mainly to modern German fiction, one might perhaps be so bold as to give his remarks a wider interpretation. We can learn about all kinds of life from all kinds of novels. It might help if we could look at them from the anthropologist's point of view, if we regarded them as a kind of fieldwork.

For many years I worked with anthropologists, when I had the job of preparing their research for publication, and I occasionally regretted that more of them did not turn their undoubted talents to the writing of fiction. Their work often showed many of the qualities that make a novelist—accurate observation, detachment, even sympathy. It only needed a little more imagination, plus

the leavening of irony and humour, to turn their accounts into novels.

But what would the anthropologist have thought of on presenting the account of his field trip he had been told that he displayed an obvious talent for fiction? Would he have felt insulted? Not necessarily.

I can think of a few—all women, incidentally—who have made highly readable fiction out of their experiences in the field, but they have published their novels under pseudonyms. Can we then turn the whole thing round and suggest that every woman has the potential to be both anthropologist and novelist, and that it only depends which side comes out on top? And is one a writer of light fiction just because she lacks the talent and application to produce anything more worthwhile?

I have sometimes asked myself this question; but then I have to remember that for the greater part of my working life I was the assistant editor of a learned journal, and helped others to publish their work. So all is well—I have not entirely wasted my time! The writing of fiction was only a spare-time occupation, yet I cannot help hoping that it may have done something in the way of providing what a friend and I used to call "good books for bad days". We also used to quote Dr. Johnson on "images which find a

mirror in every mind and... sentiments to which every bosom returns an echo". Of course Johnson was writing about Gray's *Elegy*, yet in a humbler way, some novels even today may hope to achieve a little of this.

Going back to where we started and quoting the rest of what Jane Austen wrote, for the benefit of those who may have forgotten it, we find that she makes some pretty staggering claims for the despised work of fiction. "Only a novel... only some work in which the greatest powers of the mind are displayed, in which the most thorough knowledge of human nature, the happiest delineation of its varieties, the liveliest effusions of wit and humour are conveyed to the world in the best chosen language."

Perhaps it is better for the novel writer to forget this for the time being, for such a definition is too discouraging! But if those who boast that they never have time to read novels, as well as those who, in their shame, do read them, would occasionally remember Jane Austen's words, they might find themselves not only not wasting their time but even discovering that the most thorough knowledge of human nature covers a wider field than they had imagined.

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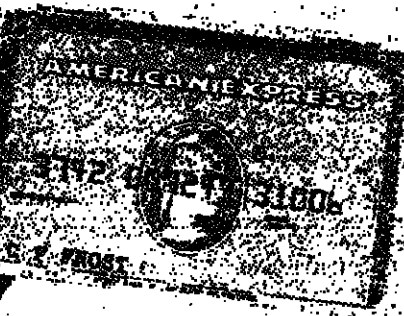


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Barbara Pym, whose latest novel *Quartet* (in *American* £3.95) was shortlisted for the Booker Prize.

## The very delicate issue of Which?

Once a month consumer affairs correspondents become rewriters for the Consumers' Association. On the first Thursday of each month *Which?* and its companion magazines are published simultaneously, often three magazines containing a score or more of closely researched articles appearing on a single day. We have perhaps as many column-inches of space available in which to pass on some part of the mass of useful information the magazines contain.

Among consumer organizations, the Consumers' Association is apparently a success. It has a membership of 600,000, and is the strongest and best organized body of its kind in Europe. Yet viewed from the average consumer's standpoint, the Association should perhaps be judged a failure.

A recent EEC survey showed that 37 per cent of respondents in the United Kingdom did not even know that a magazine like *Which?* existed. Fewer than half could name it. Fewer than 3 per cent of the population are members of any consumer organization, and most of them are among the better educated and better off—those least urgently need the sort of information and protection the organizations provide.

The most persistent criticism of the Consumers' Association is that it is essentially middle-class and elitist, and that it fails to communicate with the underprivileged, who most need its help.

Yet there are huge budgets available which might be used to help publicize *Which?*'s findings and recommendations. As a matter of firm and unchanging policy, the Consumers' Association has, consistently refused that help since its inception. Every issue of *Which?* and its sister publication carries

Robin Young  
Consumer Affairs  
Correspondent







# John Foord

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## Makers of Persil accept EEC market ban

From Michael Hornsby  
Brussels, Feb 21  
Unilever and Henkel, of Düsseldorf, manufacturers of Persil, have been absolved of any breach of the EEC's free trade rules after giving an assurance that they would not in future obstruct the marketing of the washing powder anywhere in the Community.

The European Commission had earlier opened legal proceedings against the two companies under Article 85 of the Rome Treaty which forbids agreements, or "concerted practices", between undertakings having "as their object or effect the prevention, restriction or distortion of competition" within the EEC.

The Commission's case was based on informal agreements between Unilever and Henkel whereby each enterprise undertook to try to prevent the export of Persil manufactured by it to those member states where the Persil trade mark was owned by the other.

This amounted, the Commission claimed, to illegal "market-sharing". It found that Henkel had prevented imports of cheaper Persil from Britain into Germany and that Unilever, through a French subsidiary, had obstructed imports of Henkel's Persil into France from Belgium and Luxembourg.

Henkel owns the Persil trade mark in Germany, Belgium, Luxembourg, The Netherlands, Italy and Denmark. The Unilever group owns the trade mark in Britain and France, either directly or indirectly through group subsidiaries.

The two companies have now agreed to end the practices objected to by the Commission. In addition, however, they have agreed on a presentation of their respective trade marks designed to differentiate Persil manufactured by Henkel from Persil marketed by Unilever.

Henkel now uses red letters for the Persil trade mark, accompanied by the word "Henkel" in smaller letters in a red oval, while Unilever uses green letters.

## Go-ahead for first power station to recycle waste heat for industry

By Roger Violevo  
Energy Correspondent  
Britain's first purpose-built power station designed to sell the waste heat from electricity generation to power nearby industries has been approved by the Department of Energy. It will be sited in Hereford and built by the Midlands Electricity Board at a cost of £3.5m.

Although it is a small scale scheme—total electricity output is only 15 megawatts—it is an important breakthrough for the advocates of combined heat and power who until now have battled unsuccessfully against the Central Electricity Board's policy of building larger and larger power stations away from centres of population.

The site at Moorfields, in Hereford is adjacent to the H. P. Bulmer's cider making plant and the Sun Valley poultry processing unit. The companies will buy the entire output of waste heat for use in processing apples and chickens.

The Midlands Electricity Board said yesterday that by selling the waste heat from the two 10,000 hp diesel genera-

tors, the overall thermal efficiency of the power station will be around 76 per cent, compared with about 39 per cent from the generation of electricity alone.

It would take 15,500 tons of fuel oil a year, costing about £750,000 to produce the amount of heat that will be sold from the power station. This is achieved by taking the exhaust gases from the diesels and passing them through a waste heat recovery boiler attached to each engine. Before being discharged into the atmosphere the exhaust also pre-heats the water entering the boiler.

Bulmer said it had been attracted by the economies of buying hot water and steam from the power station. Most of it would be used in the production of pectin, and the remainder in the main cider making process.

But there were peripheral benefits. By keeping their own boilers in reserve, noise levels from the plant in a built-up area would be reduced and as oil for the power station would be delivered by rail there would be less road traffic in the plant and the surrounding area.

Electricity from the power station will be fed into the MEB's underground grid. If for some reason the city was disconnected from the national grid, the new local station would be capable of meeting all domestic and commercial requirements.

Mr Geoffrey Shepherd, chairman of the MEB said yesterday that combined heat and power schemes for several other areas were under consideration by the board. He was delighted that the Department of Energy had approved the scheme, which would help to make better use of the nation's energy requirements.

Meanwhile a Government-sponsored working party is investigating the possibilities for introducing combined heat and power schemes on a larger scale in big cities.

The Government is paying for surveys in parts of London, Glasgow, Bradford, Leeds and Merseyside on how waste heat could best be used. It expects to report later this year.

## Monetary growth trend not excessive, brokers say

By John Whitmore  
Financial Correspondent  
Although last week's money supply figures suggested that the rate of monetary growth was accelerating alarmingly in January, the underlying rate of growth was probably not excessive, according to stockbrokers W. Greenwell in their latest Monetary Bulletin.

In their opinion the January figures did not in themselves warrant any action on the part of the authorities to raise the general level of interest rates, but if the rate of monetary growth did not drop into single figures in the coming months, action would be needed.

They also suggest that the rate of growth in M1, the narrow definition of money supply, is already worrying enough to justify a rise in short-

term interest rates, and by implication in the Bank of England's minimum lending rate.

In their examination of the January banking figures the brokers argue that, after making allowance for special factors and querying the pattern of the Bank of England's seasonal adjustments to the crude data, growth in sterling M3—the broad-based definition of money supply—has probably been within the authorities' 9.13 per cent target range since last October's sterling float.

They add that the impetus given to monetary growth from external finance should now start to fall away and that IBEL window-dressing by the banks in the February banking month need not necessarily affect the February money supply figures.

## German institute sees case for economic boost

Munich, Feb 21.—No more than a modest improvement in the West German economy could be expected in the near future, the IFO Economic Research Institute said today. Industrial production was likely to show only a small rise in the early months of the year.

The institute saw no improvement on the labour front this year, and an increase in the average unemployment level from last year's 1,030,000 (4.6 per cent) was more likely than a decline.

In view of this, a case could be made for further economic stimulatory measures, it added. The Government has decisively rejected such a move in recent statements.

The IFO said a more rapid growth in the economy than now would not seriously endanger the country's price stability, but added that the possibility of inducing more rapid expansion this year was extremely limited.

German companies still regarded their order books as too low and their inventories too high, although stock levels were now being judged rather more favourably.

With exports expected to rise by only around 4.5 per cent in real terms, there would be little extra impulse from abroad, the IFO said.

Companies' spending on new equipment this year would rise by between 4 and 5 per cent.—Reuters.

## World shipbuilding orders at 10-year low

By Peter Hill  
Industrial Correspondent  
Orders held by the world's shipyards have sunk to their lowest level for more than 10 years, and with the industry in the grip of its greatest post-war crisis, there is little prospect for improvement.

Shipbuilders throughout the world are engaged in a battle for survival, with potential customers being offered highly advantageous credit terms as yards fight for orders to preserve employment. Competition for work has already led to

bankruptcies and closures, and the pressure will grow over the next few months.

The latest statistical survey of the industry, published last night by Lloyd's Register of Shipping, showed that over the boom period of a few years ago—although annual demand over the next two to three years

is not expected to rise much above 12 to 13 million tons—Total orders are the lowest since June, 1967, and decreased by nearly 5.5 million tons in the final three months of last year. Lloyd's said that the fall was the 15th in a year since the record order level of 133.4 million tons in March, 1974.

Britain has improved its position thanks largely to the controversial order for 24 vessels from Poland, and it is expected to improve further if deals with India, Pakistan and Vietnam are confirmed.

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### In brief

## Cowley body plant strike halts Maxi

A strike by 900 engineering union members in Leyland's body plant at Cowley, Oxford, stopped production of bodies for the Maxi and Princess models yesterday. Several thousands more workers in the body plant and the adjoining final assembly factory will be laid off unless the strike ends quickly.

The dispute was triggered by a demand from the Amalgamated Union of Engineering Workers for lunch-time maintenance payments similar to those already received by men in the assembly plant.

The claim has still not exhausted the official disputes procedure but a number of confrontations have already taken place with management on specific machine maintenance.

## Construction awards improve at year-end

Orders for new construction work last year totalled £7,411m, according to provisional figures published yesterday by the Department of the Environment. At 1970 prices the total was 7 per cent down on 1976.

However, in December, contractors received new orders worth £601m. At constant, seasonally-adjusted prices, orders for the last quarter were 9 per cent higher than in the third quarter of 1976, and the fourth quarter of 1976.

## EMI files another suit

EMI said yesterday that its subsidiary, EMI medical had filed a second patent infringement suit against Ohio-Nuclear Inc., a subsidiary of Technicare Corporation.

EMI also said it was suspending its patent infringement suit against Pfizer Inc and EMI Medical Systems Corporation, pending the outcome of licence discussions.

## EEC oil imports down

Crude oil imports by the nine member states of the European Economic Community declined 6 per cent between 1977 and 1976 and fell 21 per cent from 1973, before the oil crisis, it was reported in Brussels yesterday by Eurostat.

By contrast EEC crude output doubled.

## Community output up

Industrial production in the European Economic Community grew by an estimated 2 per cent annual rate in the fourth quarter of 1977 after slackening in the second and third quarters, according to the European Commission's monthly report. This was probably due mainly to improved private consumption.

## Slow growth for Italy

Italy's economy is unlikely to expand in real terms this year by more than 1.5 or 2 per cent, Signor Guido Carli, president of the Confederation of Private Industry, said in Rome yesterday. The general outlook for manufacturing industry was unfavourable.

## Newsprint decline

United Kingdom paper production last year remained almost unchanged, compared with 1976 output levels at a total of just under 3.1 million tonnes, according to latest returns from the British Paper and Board Industry Federation. However, newsprint output fell 7.6 per cent.

## Investment report soon

Results of a survey of the investment attitudes and financing of 48 medium-sized firms will be published by the Wilson Committee next Monday. The survey, carried out by Coopers and Lybrand, will be considered with other evidence taken by the committee.

## BSC unions to confer

Union leaders representing 27,000 British Steel Corporation craftsmen are calling a delegate conference to discuss the breakdown of pay talks on Monday when the BSC insisted its 9.5 per cent offer was conditional on economy measures.

## UNEMPLOYMENT

The following are the monthly figures for Great Britain:

	Total	Seasonally adjusted	%	Adult	%
	000s	000s		000s	
1977					
Feb	1,385	1,277	5.5	147	
March	1,328	1,275	5.5	152	
April	1,338	1,280	5.5	154	
May	1,286	1,270	5.4	158	
June	1,390	1,309	5.6	156	
July	1,553	1,342	5.8	153	
Aug	1,567	1,354	5.8	151	
Sept	1,542	1,378	5.9	145	
Oct	1,467	1,375	5.9	154	
Nov	1,438	1,373	5.9	157	
Dec	1,420	1,365	5.9	163	
1978					
Jan	1,485	1,361	5.8	178	
Feb	1,446	1,350	5.8	185	

\* Excluding school leavers

## REGIONAL UNEMPLOYMENT

The following are the monthly regional unemployment figures seasonally adjusted excluding school leavers:

	Number	Change of all employees	%
S East	317,000	-8,300	2.6
E Anglia	35,500	-400	1.1
S West	112,000	-200	0.2
W Midlands	120,700	-1,100	0.9
E Midlands	77,300	-300	0.4
York/H/ids	117,300	-300	0.3
N West	220,300	-700	0.3
N East	114,000	-700	0.6
Wales	84,200	-700	0.8
Scotland	77,400	-900	1.2
Great Britain	1,359,200	-10,800	0.8
N Ireland	38,000	-200	0.5
UK	1,409,000	-10,200	0.7

### LETTERS TO THE EDITOR

## Is the gas pricing system fair?

From Mr Brian Slater  
Sir, I read the British Gas Corporation's letter in your February 16 Business Times concerning market-related gas prices for larger users with amazement, especially the suggestion that this "helps to ensure that our natural gas is not used wastefully".

The facts are quite otherwise, in my opinion. The industry's own statistics give the average annual revenue for gas sold, divided into (1) Domestic, (2) Industrial and (3) Commercial and public administration. I select certain years, to save space and show the trends (in pence per therm):—

1964-5	1965-6	1966-7	1967-8	1968-9	1969-70
(1)	10.58	10.33	11.15	14.35	16.65
(2)	6.89	6.67	7.96	5.11	7.24
(3)	9.05	9.43	8.38	11.21	14.00

This shows that the industrial user gets his gas comparatively very cheaply indeed, which is no incentive to economy or conservation. The argument I have heard many times is that when natural gas first became available the gas boards were forced into low-price contracts in order to establish a market, but that new contracts show a much tougher approach.

Perhaps this is so, but the domestic consumers have had some hefty increases too, and the ratio between the three classes does not look much different yet. It also seems that the hospitals, who presumably are in the third group, pay a much higher average price than their colleagues in private industry.

I also dislike Mr Smith's remarks about "freely negotiated" contract renewals. If a

hospital, or any other large or small user, is fully committed to equipment which uses gas, how can it be free bargaining when the Gas Corporation says: "Here are our new terms, take them or leave them?"

It is hypocritical to suggest that the dissatisfied consumer can switch to a different fuel, because of the capital costs involved, and one can only sympathize with the hospital authorities (and widows and every other impoverished gas user) when they read of the size of the gas industry's windfall profits. Make no mistake, we have not yet heard the last of a gas tax as a means of raising more government revenue, and as a sop to the other fuel industries.

Last year's government pressure on the industry to use its profits to reduce its capital borrowing was in my opinion just a beginning. There will naturally be more talk of price increases as a method of conservation of energy resources, but I know that too many homes in this country still lack proper heating, and too many appliances are kept turned off because of the running costs.

I can well believe that fuel prices are important to all hospital services, just as they are to every consumer. When it is a choice between expensive gas to raise taxes and save energy for the twenty-first century on the one hand, and the health services and hypothermia in the twentieth on the other, I know whose side I am on.

Yours faithfully,  
BRIAN SLATER,  
Member, Eastern Gas Consumers' Council,  
15 Sewardstone Road,  
Waltham Abbey,  
Essex EN9 1ND,  
February 17.

## Insuring against accidents at nuclear power plants

From Mr Ian Blair

Sir, I would like to comment on three letters on nuclear power installations which appeared in your columns on February 9.

Mr Derbyshire asks why exceptional arrangements are made for the insurance of nuclear installations. The normal practice in the insurance business is to perform actuarial calculations based on past experience of accidents from which premiums can be estimated. Because nuclear power has proved to be exceedingly safe, the data accumulating over the past thirty years or so are not an adequate basis for making such actuarial calculations. That is why up to £50m cover for any one incident is made available from national and international funds to supplement the £5m cover required from nuclear site licensees.

Mr Durham raises two points, the potential of natural forms of energy and estimates of a major nuclear accident. While I fully support the development of natural forms of energy, I believe it would be unwise at this point in time to use our national energy policy on technologies which are as yet unproven. As and when they demonstrate their worth, let them be incorporated into our energy supply base. Meanwhile, we must rely on sources that we know are available to us now.

On the second point, Mr Durham should distinguish between those professors who with their colleagues have devoted many thousands of man-hours to an in-depth study of the problem, and those who are content to write newspaper columns. The excellent report of Professor Rasmussen as he does in such cavalier fashion is to completely misunderstand the nature of serious scientific debate.

Mr Kirkwood's letter is so frivolous that it hardly needs reply. He seems to be under the mistaken impression that plutonium is a waste material. It is not. It is a valuable nuclear fuel. The best way of disposing of it, therefore, is to burn it up in the core of a fast reactor, and generate considerable quantities of relatively cheap electricity in the process. Had he consulted his most distinguished neighbour in Strickbridge, he would not have made such an elementary mistake.

Yours faithfully,  
IAN BLAIR,  
8, Abbey Close,  
Abingdon,  
Oxfordshire,  
February 14.

From Mr R. Scott  
Sir, Dr J. M. Penman (February 13) questions the value of hazard analysis in predicting the likelihood of large-scale escape of contamination from civil nuclear installations.

In support he quotes the sink-

## Incentives from profit sharing

From Mr J. F. Greenhouse  
Sir, I have operated profit sharing schemes in three companies in different industries. These have not had unqualified acceptance, with the great objective of sharing the gains from the company's success. Even though he paid the statutory rate for a job plus profit share, the employee's status of "owner" with the disadvantage of a month wait before it became due. Our tax system, which levies the standard rate on tax emoluments, makes the profit sharing scheme compared with the weekly pay packet. Problems also arise when the share is reduced through a downturn in business, but most often when profits are depressed it is governmentally pegged margin.

The results of John Spede's scheme should be studied carefully for the curious dialogue that profit sharing entails. In the John Lewis Partnership, staff have opted for cash rather than shares despite the propaganda that was originally put into share ownership. My own experience has been similar.

In the company with which I am now involved, the only distributed profit goes to the staff. The principal of a "fairer share" but the motive for improved production and profit is still contained in overworked and overtaxed managers. To succeed a manager must be open, we have weekly bulletins, shop floor talks and auditor's statements. We shall go on despite apathy and suspicion but should be naive if I thought profit sharing would save jobs and boost investment.

JOHN GREENHOUSE,  
5, Willows Avenue,  
Lymington, Hampshire.

ing of the Titanic, stating that the probability of this was judged to be zero, and the escape of "dioxin" at Seveso, where he says that "the precautions taken to avoid its escape were presumably very correct". Neither statement is correct.

The Titanic was only unsinkable so long as no more than four out of its 16 watertight compartments were flooded. The designers took a chance that any impact would be fatal so that the ship would not be damaged. In fact it was lateral, and five compartments were damaged—clearly not an incident with zero probability.

At Seveso the plant designers' assumption of safety was based on precautions whatsoever to prevent the escape of reactor contents, relying entirely on reaction conditions to minimize "dioxin" formation.

In neither case did such hazard analysis as might have been carried out remotely resemble the detailed considerations applied to nuclear installations. Dr Penman may well be right in preferring energy conservation and alternative generation, but his arguments must be based on facts, not on the Titanic or Seveso.

Yours faithfully,  
R. SCOTT,  
Department of Chemistry,  
University of York,  
Heslington,  
February 17.

## Complaining about solicitors to the Law Society

From Mr M. C. Scroggie

Sir, In your issue of February 16 Mr J. R. Bonham of the Law Society says that once a solicitor's client has paid the bill the client can hardly expect help from the Law Society for any one case. It is challenging the amount of the charge. This implies that the client has the option of withholding payment until the amount has been agreed.

Recent correspondence suggests that a major part of solicitors' work is converging. For every purchase there must be a sale.

If my experience is typical, the solicitor for the sale just helps himself to the client's money to the full extent of what he thinks fit to charge.

## Relocating government departments

From Mr T. Alex Wainwright

Sir, The letter from Mr R. F. Watkins (February 17), the Leader of the Cardiff City Council, should be a salutary lesson to the Welsh community who advocate home rule. The English could then demand the return of the Royal Mail, Companies House, the Drivers' and Vehicle Licensing Centre, the

Export Credits Guarantee Department and the many others. All these jobs would be very welcome to the deprived people in the North-east of England, Yorkshire and Lancashire.

T. ALEX WAINWRIGHT,  
"Popples" Club,  
8 Hermitage Drive,  
Twyford,  
Berkshire.

## Japanese cars

From Mr B. T. R. Thorne

Sir, There is much concern in all circles on the imports of Japanese cars, particularly Japanese, are making on the British market.


One item that was very apparent in an opinion poll was the percentage of car owners who did not know they were driving a foreign car, let alone Japanese. I fear how many even knew the make they were driving.

In the textile retail trade all garments are now marked with the country of origin or manufacture. Why are cars not marked in a similar manner?

The car manufacturers already use large quantities of brand labels, so a similar system of marking cars is not "Made in West Germany" will surely be no hardship or detract from the styling of the boot.

I feel certain that if this were done, many more people would realize what a foreign car is, and then perhaps they would buy British.

Yours faithfully,  
B. T. R. THORNE,  
The Dalmier and Lanchester Owners' Club,  
57 Northcote Road,  
London, SW11,  
February 17.



# Alcan Aluminium Limited

## Montreal, Canada

### Highlights of 1977

Year ending 31 December	1977	1976
Total shipments of aluminium products ('000 tons)	3,453	3,515
Shipments of fabricated products ('000 tons)	968	953
Total sales and operating revenues (U.S. \$ millions)	\$ 3,028	\$ 2,656
Net income (U.S. \$ millions)	\$ 202	\$ 44
Net income per common share (U.S. \$)	\$ 4.98	\$ 1.14
Dividends per common share (U.S. \$)	\$ 1.10	\$ 0.40
Capital expenditure (U.S. \$ millions)	\$ 233	\$ 138

As at 31 December	1977	1976
Working capital (U.S. \$ millions)	\$ 909	\$ 774
Net fixed assets and investments (U.S. \$ millions)	\$ 1,702	\$ 1,568
Long-term debt (U.S. \$ millions)	\$ 749	\$ 837
Common shareholders' equity (U.S. \$ millions)	\$ 1,424	\$ 1,268
Number of common shares outstanding (thousands)	40,447	40,417
Number of employees, at year end (thousands)	62	60

Extracted from the 1977 Annual Report

This being Alcan's 50th anniversary year, it is gratifying to be able to report results for the past year which established several new records. Consolidated net income of \$201.5 million, or \$4.98 per share, reached new highs both in dollar terms and in earnings per share. Sales and operating revenues exceeded \$3 billion for the first time.

With improved earnings, the dividend rate was increased from the 1976 level of 10 cents per quarter to 20 cents per quarter for the first two quarters of 1977, and to 35 cents for the last two quarters of the year. Dividends for the year were \$1.10 per share.

We estimate that the growth in aluminium consumption in the non-communist world in 1977 was a modest two per cent, following the good recovery in 1976. Last year's growth was

strongest in the United States, fairly static in most other major markets but weak in Japan. Alcan's sales of fabricated products matched the growth in world consumption but its ingot sales declined, so that total shipments were down by four per cent from 1976.

Canadian smelters returned to more reasonable levels of profitability as compared to 1976 when operations were affected by strikes. These and other Group operations benefitted from a strengthening in world aluminium prices which contributed to better operating margins. Most geographic areas of Alcan's business realized significant improvement in earnings, particularly the United Kingdom, Australia and the Far East, while profits in Continental Europe and Latin America remained strong.

NOTE: All amounts are in U.S. dollars and all quantities are in short tons of 2,000 pounds.

Copies of the full Report and Accounts available shortly from Alcan Aluminium Limited, c/o Publications Dept., Southern Road, Burslem, Chas. S16 5ST.

# MACKINNON OF SCOTLAND



During the year our turnover rose from £1,034,000 to £2,030,000 providing us with a Group Trading Profit of £327,084 compared with £292,452 last year. Our profit before taking account of taxation amounted to £421,523, which has to be set against a loss of £82,232 last year.

This really dramatic improvement in your Company's profitability, which occurred mainly during the latter part of the financial year, clearly demonstrates the wisdom of our going ahead with the last phase of our planned development as we did some years ago. Although the build-up of productivity was slower than we had intended, we have now clearly begun to achieve something like the level of productivity for which the development was planned.

Your Directors are proposing to pay a dividend of 10 pence per share. That is the maximum permitted by the Treasury under current Government policy. However, I consider that for the dividend to be four and one-half times covered is very satisfactory.

I am pleased that our negotiations with The Scottish Council have been successful. I consider that the advantage to be gained by the introduction of this long term finance, with repayment spread over 20 years, is of considerable importance to the Company's development, and I look forward to the success of the Agency's assistance in this regard.

Finally, having thus gone part of the way towards achieving our potential in terms of productivity, I am very pleased to take this opportunity to thank most sincerely all members of the Group's management, staff and workforce for the hard work, enthusiasm and loyalty on which our continuing success depends.

EXPORT turnover up from £1.1 million to £2.2 million.

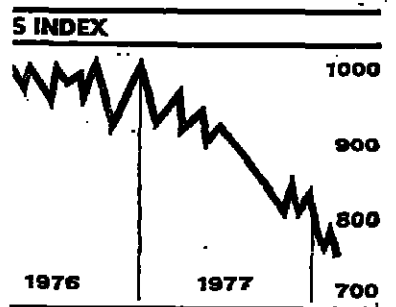
MACKINNON OF SCOTLAND LIMITED, KIRKSHAW ROAD, COATBRIDGE, M13 4SL.



BY THE FINANCIAL EDITOR

## Wall Street's agony

was again taking its cue from yesterday. There was substantial nited States stocks from Europe. The New York market opened and the Industrial Average promptly fell 750 level, another significant fall in its downward slide. The index has more than 80 points this year, to a level last seen in the spring. It is all a far cry from the beginning when the index stood at 1,000. It has thus continued to slide the period of relative stability in following the currency swap with West Germany and the return interest rates. That is assurance of investors' disenchantment.



he economic programme outlined at Carter last month and the nothing fundamental had been the dollar's slide. There have been other things to as well, including the impact of the strike which has proved disruptive because of the weather. Together with a far production, these two factors top in industrial output in though the underlying growth economy as a whole remains in longer range worry for Wall at interest rates, seem set to rise ney supply growth at present is well within target bands, but borrowing demands are likely fast. Bankers Trust forecasts an \$11,000m to \$55,000m, plus a ng rise in mortgage financing, elieves, points to a "moderate o money market rates. If the inues on its present tack, how- remains the possibility of an ically-inspired rate rise in an It the outflows. Wall Street fears as because it doubts whether es are the right tool for the job, the problem remains the trade the high level of oil imports.

### It control

IS expectations the highest German turned down Guest Keen & plan to take a 75 per cent stake in Sachs, so creating a dent in Germany. It upholds a sen by the Cartel Office which that Sachs's dominance of the ser would be increased because a financial strength GKN's con- as a novel position and was not be upheld, particularly as the all the necessary EEC consents. GKN do now? It has already buying 25 per cent of Sachs and continuing to hold that stake is wious. An appeal to the Federal ministers is theoretically pos- chances of success, if only for reasons, must be slim. adverse decision is a blow to s is clear. Last night £67m rights nade partially with the need to her \$55m in buying another 50 Sachs. The money should now be r investment elsewhere, but pro- size are not easily found. It surprising, therefore, if GKN's steady today, but as I said yes- is a setback rather than a ce Sachs would have made little o earnings, at least in the short- GKN has a market winner in its drive couplings whose growth as increases sharply as more car- ers have entered this field.

But GKN will need a replacement for Sachs. The dream of an £80m expansion has led only to a minority stake in a privately controlled foreign group. The Supreme Court judgment will need to be studied to see if there is chance of taking the fight further, but the test of GKN's management may be whether they have prepared an alternative investment to take its place and how fast, if necessary, it can be implemented.

### British Land

#### One of the survivors

Since British Land launched its refinancing package last September, a body of City opinion has begun to rate this erstwhile property sector "marker" as a speculative recovery situation.

This more favourable view looks realistic; British Land's attributable deficit in the half-year to end-September—before the loan maturity pattern was rescheduled—is still frightening at £2.09m (property sales easily swallowed the previous revenue loss—tax offset) but it has since sold properties for £27m and contracted to dispose of sufficient premises to reduce short-term borrowings from a last balance-sheet burden of £66m to £36m by end-March.

Other factors are helping. The cut in rental income will be more than compensated by the £750,000 uplift on reversions and new lettings; new developments at Kensington High Street (now financed) and Aldersgate will produce a further £1m annually and another £50,000 will be forthcoming from the completion of the French development and the head office letting.

So, with the Dorothy Perkins chain enjoying a significant second half improvement, British Land seems to have more breathing space than it could have anticipated last September.

British Land's future must continue to be uncertain, and those tempted by the brighter aspects should know that many brokers' clients have been advised to sell in the 40-45p range. So with the shares at 33p—down 1p yesterday—an investment now requires calculated risk.



● First quarter results today from BOC International, chaired by Sir Leslie Smith (above), will highlight the deteriorating profits trend referred to in the latest annual report. With the bulk of the estimated £5m cost of the United Kingdom gas strike being taken in this period coupled with the strengthening of sterling cutting profits by another £5m in a full year, the market is expecting profits of no more than £12m to £13m against £16.6m this time last year.

And with no alteration in the Airco stake, BOC looks as though it will be hard pushed to match last year's £82.2m despite the steady growth of the industrial gases business.

Faced with that lacklustre prospect, BOC's immediate prospects hinge on the future of Airco, where the group has recently gone for full control but with Airco board opposition has had to draw back amidst a mass of legal sanctions.

Thanks to the rights issue and taking in a chunk of deferred tax, the balance sheet ratios are moving in BOC's favour. Net borrowings of £145m have dropped to 52 per cent of shareholders' funds against 52 per cent the year before. Working capital should also rise less than it did in 1977 and with capital spending not budgeted to rise too much borrowings this year ex-Airco could well rise by no more than a tenth. Airco

TUC leader will today debate—and no doubt approve—the final form of their representations to the Government on the scope of budget cuts they want to see from Mr Healey on April 11.

Their views (no shorter than in previous years despite rumours to the contrary) are based on a £3,500m boost to the economy through lower taxation, increased public spending and job creation.

It is in many ways a familiar package. Social spending has a high priority, as have cash props for public employment schemes, and aid to the construction industry. Embarked school meal subsidies make their obligatory appearance and so does the financial crisis of the National Health Service. Growth rate, it is argued, should be 5 to 6 per cent.

Once again, there is some criticism of the Government's industrial strategy and of its policies on trade union involvement. In the run-up to the general election the degree to which the TUC presses (or fails to press) its arguments on these issues will be of prime political importance.

The final draft of the 1978 Economic Review suggests that the unions cannot make up their minds on how to strike a balance between a desire to tell ministers some home truths and the overriding necessity not to rock the boat.

It is an unfortunate dilemma. Criticism that opens up serious credibility gaps in the Government's industrial strategy will fashion "bullets" for Mrs Thatcher's armoury, while meek acceptance of the chronically slow pace towards planning agreements with big private companies only buttresses Cabinet complacency on this score.

So this is what the Review says: "The investment plans of major United Kingdom companies must now be closely related to the needs of industrial policy that was completely inoperative. These strictures do not reappear in the

momentum for planning agreements with full trade union participation, and for other means of securing joint regulation of major decisions at company level.

Major structural plans should be agreed between the Government and all the main firms in key industries such as turbo-generators, telecommunications and petrochemicals.

"The reports of the sector working parties which were considered by the National Economic Development Council in February contain much useful material in the form of detailed recommendations addressed to Government and industry. Although the Government have acted on a number of sector working party recommendations, the exercise is still in the nature of an approach to an industrial strategy rather than a strategy as such.

"For the strategy to become more purposeful, major companies in each sector have to be involved in the planning exercise. They must be aware of the SWP conclusions and be in a position to discuss them with their trade union representatives. The TUC's demands over the last 12 months, representatives press their companies hard on the questions contained in the TUC checklist."

It sounds quite strong, until you compare it with last year's tough talking. In 1977 the TUC complained that the sector working parties were often little more than extensions of trade associations. The Review then called for a clear commitment to the industrial strategy and accused ministers of failing to give priority to the trade unions to ensure the TUC of planning agreements with the top 100 private companies.

The TUC also hinted at sanctions against recalcitrant companies through the Price Code and told the Government that it made little sense to have an industrial policy that was completely inoperative. These strictures do not reappear in the

Paul Routledge

## The TUC's dilemma over economic strategy

### TUC BUDGET PROPOSALS 1978/79

	£m
Reduced tax rate band: first £1,000 at 25%	2,100
Income tax age allowance	100
Training	40
Job expansion	150
Temporary employment subsidy	100
Child Benefit	250
National insurance benefits	250
Earnings related supplement	40
Supplementary benefit	55
Education	75
School meals	150
School milk	15
Construction: inner city areas and civil engineering	150
Health and social services	150
Less: expenditure based, tax allowances	3,625
Net Exchequer cost	3,425

new version, which is far more muted in its criticism, despite the minimal progress made in meeting the TUC's demands over the last 12 months.

Perhaps fortunately for the TUC economists the debate on what should be done with North Sea oil revenues has happened in the interval and attention can now be shifted from such embarrassing failures of the social contract to the bright new future pushing from the sea bottom.

Accordingly, the Review calls for a specific link to be made between the oil revenue and financing investment in priority sectors and companies, starting with more cash for the National Enterprise Board and the Scottish and Welsh Development agencies—a total of £1,500m a year between the three bodies. The Government should also be drawing up plans for an investment Reserve Fund that would operate on a selective basis.

sources also needs to be linked to the industrial strategy", the TUC insists. "The extra economic growth brought about by North Sea oil will increase the volume of savings and the increasing propensity to save through pension funds and insurance companies will strengthen the power of these institutions even more."

At present these institutions own one-third of total shares quoted on the Stock Exchange and command a net annual inflow of savings of at least £5,000m. The TUC recognises that people put their money into such institutions to get a sufficient rate of return, but argues that the Government should step in and direct one-tenth of these resources into a new lending facility to invest in industry. With the Government underwriting this facility to the tune of another £500m investors would be guaranteed a satisfactory rate of return.

This proposal is being studied by the Wilson Committee, but the TUC stresses that some means needs to be found of encouraging the financial institutions "to take a more long-term and enterprising role". The unions appreciate that the Government cannot do this at present because of their necessary concern for their depositors. "Government intervention in the writing of the risk could change the situation significantly," the Review adds.

The same caution employed in the treatment of the industrial strategy is also discernible in the brief comments made on pay, which by a latter-day miracle of brevity is "concentrated into little more than two paragraphs. Observing that the £6 and 5 per cent policies "helped facilitate an orderly return to voluntary collective bargaining," the TUC reminds the Chancellor that the unions are not a party to the Government's 10 per cent policy.

"However," it goes on, "as the statement adopted by the 1977 Congress made clear, the approach of securing very large increases in order to make up ground lost over the past three years would be self-defeating. There is now a firm prospect of an increase in real national output and real incomes. Provided the rate of inflation continues to fall, increases in real wages will be compatible with modest money wage increases" (my italics).

## Gaming companies place their bets

Bryan Appleyard discusses the different approaches to expansion being taken by Coral and Ladbroke

Coral Leisure Group shareholders vote today on the proposed takeover of Pontin's, their company's most significant commercial venture since its formation from the merger of the Mark Lane and Joe Coral groups in 1971.

Simultaneously in Leadenhall Street, in the heart of the City of London where a good deal of criticism of the Coral deal has been generated, Ladbroke will be entertaining at least 20 MPs and two ministers at the opening of its latest betting shop complete with wall-to-wall carpets and special display units.

The contrast provides a symbolic backdrop to a difference between the two remaining independent gambling companies that has become almost ideological.

### Profits growth

Both have achieved massive profits growth in the past two years as they have reaped the benefits of a fully rationalised betting business and a casino boom. Coral has been finding itself in the position of fast-growing medium-sized leisure groups has been totally different.

Behind them lies the rather fragmented past of the gambling business in Britain and the prospect of joining the leisure giants like EMI, Grand Metropolitan, Trust Houses Forte and The Rank Organisation.

With the Pontin's bid Coral has chosen the most spectacular route to take. Centre Hotels for £16.5m last year, but even that seems fairly small

compared with this bid, whose value hovers around £50m and which involves a near 50 per cent increase in the number of Coral shares issued.

Coral is almost doubling in size to take on another £7.3m pre-tax profits compared with its own figure of £18m. It is also increasing its borrowings to 60 per cent of shareholders' funds, compared with virtually nil gearing at the end of 1976.

The motives are complex. First, it is evident that Coral is a simple cash generator. Last year's cash flow of £11.05m compared with capital spending of £5.8m. The year before the figures were £7.6m and £9.41m.

Without dividend restraint cash wealth could of course be distributed, but that could mean forgoing substantial gains. Coral has no intention of doing that. It mainly differs from Ladbroke in believing that the gambling business as a whole has more or less "matured".

The British public allocates part of its consumer spending at present representing about £600m annually on gambling of all forms and, now that rationalisation in the business is completed, inflation and disposable income growth are all that is left.

Also, there is a psychological disadvantage in being heavily

dependent on gambling. The investing institutions have historically shown some distrust of pure betting stocks on the basis that they would be investing in chance, with the added risk of unknowables like the weather.

### Unknown

On top of that the Royal Commission on Gambling is due to report this year. Feeling suggests that this is not a major threat to the groups but, apart from sweeping change like a Total Monopoly betting, it represents a large unknown in terms of peripheral considerations like taxation.

Even if the report is neutral the industry will still have to live with the basic suspicion that it is a prime intervention candidate.

The Pontin's deal will result in a company capitalised at about £100m with half of its

profits coming from gambling. Clearly Coral sees itself emerging after a year or two of consolidation as a broadly-based blue chip stock, an approach that contrasts sharply with the Ladbroke view that with three-quarters of its profits coming from gambling it already is broadly based.

For Mr Cyril Stein, chairman of Ladbroke, a mere 1 per cent of consumer spending being gambled means there is huge scope for growth. The Ladbroke "Casino" lottery and a demonstration to expand casino operations reflects his belief that people will gamble more as they get the opportunity.

Financially, Ladbroke presents an entirely different picture from Coral, with gearing at 190 per cent of shareholders' funds largely on the basis of long-term loans matched against substantial property investment.

All operations are self-financed.

ing and Mr Stein does not believe in simply finding a home for cash flow. He sees gaming and betting as businesses in which consistent margins must be preserved by constantly trading up—as at Leadenhall Street.

His expansion policy is fundamentally more organic than Coral's, with his belief in building up expertise and a feeling for each trade. Property, something of an odd man out in the Ladbroke trading picture, was an opportunity that arose in 1970, and conveniently gives more body to the balance sheet.

Nevertheless, it is significant that in three years' time he expects the proportion of profits from gaming and betting to have fallen to 55 per cent with 45 per cent from other sources.

### Similar goal

So, although Coral's bid is the largest single divergence of the two companies' routes yet, the goal still looks broadly similar. If gambling continues to provide growth on its recent scale, Coral, with its rapid move away from dependence on the business, will be hard pressed to compete with Ladbroke's performance. Conversely, a slackening off in growth may tempt Ladbroke to advance its latest three-year programme considerably.

## Business Diary: Keeping pilchards out of politics

Silkman became Minister of Fisheries, Fisheries Department has more vocal and

When it wants to its battles with his parts it can become irritable. reluctant yesterday a small legislative h it was able to set y two sentences.

used changes were veters of tinned fish ing letter from John sistant secretary in andards division of . He recalled that abling of tinned fish own in 1970.

seen suggested that these names could rier to trade, especi- they give a false se to the country of a processed pro- reasure from the association Pacific Association of Can- Preserved Food nd Distributors) they accepted that they longer be expected Peruvian pilchards and Namibian pilch- oth Africa."

of supply have cked since the 1970 drawn up—which the help of a fish ublished by the for Economic and Development in

so are so tightly : importers have no to say on their cans ne from one country ct they come from : embarrassment is y the political over-

tones of stating that a product comes from Chile or South Africa.

The rules are rigid because the definitions of fish species are often loose. There are times when, in law at least, a pilchard is really a sardine. Anyone who wants to make it clear that it is a pilchard and nothing but a pilchard must add a regional Prefix.

The ministry has tried to find its way round the dilemma by substituting the names of seas for those of countries. It suggests that the legal term Chilean pilchard should be replaced by "Pacific pilchard" and that fish from Namibia should be labelled "south Atlantic" instead of "South African".

■ The years are creeping up on some of the best known clearing bankers of the late 1960s and early 1970s. Latest in a series of changes in the top echelons of the London clearers is Peter Piper, who is

stepping down as chief executive of Lloyds Bank from the end of September, but is remaining as a director of the bank.

Replacing him is Norman Jones, who has been Piper's deputy for the past 18 months. Jones, who at 53 is perhaps a mite on the young side to get the top executive job in a clearer, has moved through the management ladder swiftly in the past few years—and in these days of increasing specialisation in the clearers he has made the transition from the domestic to the international side remarkably smoothly.

Having spent all his early career in the domestic branch network—rising to become assistant chief general manager after a spell as manager of the Threadneedle Street branch in the City, so often a launching pad for success in Lloyds in the past—Jones switched to the international side about five years ago.

During this time he has been helping Piper to mould Lloyds into a truly international bank, no easy task when all the London clearers had been a little slow to spot the overseas opportunities.

Staying with a ready-made base in the old Bank of London and South America, Lloyds pioneered the move to the United States with the purchase of the Californian operation, which after a difficult digestion period is apparently now living up to expectations.

With 45 per cent of Lloyds' latest profits coming from abroad Jones now sees his task as consolidating this overseas drive rather than embarking on any big new initiative.

Even with John Davis, soon to take over as chief general manager, to help him on the domestic side, Jones still has plenty on his plate to improve the profitability of the branch network.

■ There is reassuring news from Geneva for those travellers by air who value being uncommunicated while en route as a welcome interlude between domestic or business pressures. A committee of delegates to the Aeronautical Radio Conference in the Swiss capital has decided that it is not quite the time to install in-flight public telephones. In fact, so cool were the delegates that one wondered whether there ever will be a time.

Pressure on the 22-Megahertz radio band that would be used for in-flight telephones, the engineers, although it must be said that few airlines seem to be keen on the idea anyway.

They say the equipment will be either expensive or heavy, or both, and wonder whether there would be much demand.

Others—for example an official of the International Telecommunications Union, which called the conference—wonder if demand would not be inconveniently high. "Just think what it would be like on a delayed aircraft with everybody queuing up to call their families," he said.

■ George Nissen's selection as a deputy chairman designate reflects a trend towards bringing new and younger people to the top of the Stock Exchange. Nissen is 47 and, subject to the council's ratifying his appointment in June, will replace John Powell who, at 63, retires after

two years as deputy chairman. This itself will reduce the average age in the three men chairman's room from 49 to 44, a fairly dramatic fall, even when the average age was well over 50.

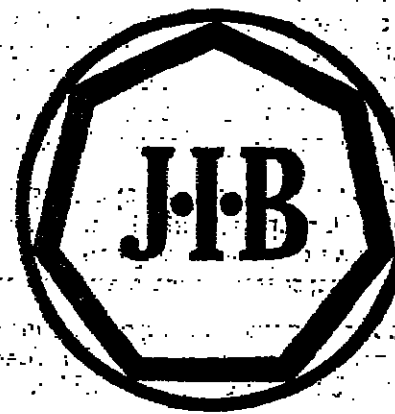
The emphasis on youthfulness is, of course, characterised by Nicholas Goodison, now 43 and when elected two years ago the youngest chairman of The Stock Exchange so far.

It is not just that the Council is inclined towards youth for its own sake: the top jobs at the Exchange are much more exacting these days. Goodison's is a full time job though he remains the senior partner at Quilter, Bilton, Goodison.

Nissen, who has been a Council member since 1973 and is at present vice-chairman of the important quarters committee, reckons that his job as deputy chairman of the exchange will take up to a third of his time from his partnership at one of the leading edge-edged brokers, Pease & Boyle.

"It is certainly a problem," he admitted yesterday, "but these days most of the larger firms feel it is incumbent upon them to allow people to do Council work something that is often impossible for a small firm."

Sir John Methuen's Greatest Hits? One recording which we can guarantee will not find its way into the Top Ten is that of the Confederation of British Industry's first national conference, all one's half days of which are now available, at £12.50, on cassette. For those who like the libretto when they listen to great works there is a transcript at £7.50



Extract from Accounts at 31st December, 1977

	1977	1976
Issued Capital	£000	£000
Retained Profits	10,800	10,800
Subordinated Loans	3,350	2,462
Deposits	5,249	5,872
Loans	354,289	352,480
Total Assets	191,800	216,665
Profits before Taxation	381,154	379,319
after Taxation	3,048	2,988
	1,428	1,388

## Japan International Bank Limited

Shareholders

Fuji Bank Daiwa Securities  
Mitsubishi Bank Nikko Securities  
Sumitomo Bank Yamaichi Securities  
Tokai Bank

7/8 King Street, London EC2V 8DX



Lloyds' Norman Jones: the youngest man of Threadneedle Street.



FINANCIAL NEWS AND MARKET REPORTS

British Enkalon losses cut but trading outlook still uncertain

By Tony May

British Enkalon is continuing to whittle away at its losses and its actual trading loss for 1977 is below £1m at £775,000. This compares with £1.75m a year ago and was achieved on sales of £50.5m against £47.2m. However, the group, which is the United Kingdom arm of the Dutch AKZO chemicals giant, had to pay interest amounting to £1.7m against £2.03m, to give a pre-tax loss of £2.15m against £3.5m.

The board says that the continuing losses are disappointing, although it points out that the results before tax show an improvement in a year when many companies in the man-made fibre industry have reported worsening results.

The outlook remains uncertain, with the major continuing problem being the persistent over-supply of fibres, both worldwide and in the United Kingdom. The directors say that the result for 1978 could be better if the predicted increase in consumer demand is realized and accompanied by continuing curbs on costs and inflation.

At the half-way stage, when pre-tax losses went up from £1.21m to £1.5m, Mr J. Martin Ritchie, the chairman, said that the prospects for the second half remained uncertain. He expected the interest burden to be reduced because of the £2.5m share issue to AKZO and thanks to lower interest rates. On the whole he did not expect the

result for the second six months to be any worse than those for the first. In the event losses for the period dropped from £2.3m to £551,000.

Price-increases in the first half were not enough to offset inflation and the market was still bedevilled by the large quantities of cheap textile imports. In the light of the continuing trading losses Enkalon took further steps to improve the position. In addition to a reorganisation of the financial structure including the injection by AKZO of £2.5m of additional equity, the group changed its product pattern towards speciality products and there was a continuing reduction in operating costs.

Rotaflex climbs firmly out of spiral

By Our Financial Staff

Rotaflex (GB) last year more than consolidated its 1966 climb out of the spiral of declining profits with a 35 per cent increase in pre-tax profits to £1.53m in the year to end December.

As promised at the time of the one-for-ten rights issue last year, the total dividend distribution has been doubled to 2.42p a share gross, following a recommended final of 1.708p a share gross. The dividend is more than four times covered. Rotaflex, which manufactures lighting fixtures, is aiming for similar profits growth this year as last, but makes it plain that this will depend on real world economic recovery.

Of last year's turnover of £18m, an increase of 30 per cent, Europe accounted for some 55 to 60 per cent and the United Kingdom for perhaps 30 per cent.

France, which accounted for perhaps £3m of turnover, was a difficult market last year following the municipal elections and remains so this year in advance of the General Elections and the possibility of a Socialist/Communist victory. However, the group is hoping for an improvement in trading and better margins in the final quarter of the year.

With the price unchanged at 51p yesterday, the shares are yielding 4 1/2 per cent and selling at 7.6 times earnings.

Stock markets

Concern on profits hits equities

The equity market was hit by a fresh bout of nerves over company profits, in particular the clutch of results due from leading companies over the next two or three weeks.

An unsupported rumour that ICI's figures, due tomorrow, will be "awful" and a warning on future prospects from the chairman of BOC, another index stock, turned prices back from a reasonably firm start as sellers made their presence felt after lunch.

Dealers said that unlike many quiet sessions of late, when prices have drifted through lack of support, there was some definite selling pressure yesterday and this was borne out by the FT Index which fell at an accelerating pace in the afternoon to close 3.4 down to 454.6, just a shade off the bottom.

Overlying these doubts over the health of industry was continuing concern about recent economic indicators and a growing feeling that the Chancellor has less room for manoeuvre in his Budget than was the case just a few weeks ago.

With a big seller apparently bucking the trend of the other mail order companies to close 2p up at 245p. The group is increasing the ranks of its agents and McNally, Montgomery forecast a 20 per cent profit rise to £2.5m for 1977. The shares are a buy, the broker says.

likely to affect prices, according to dealers. The stock is currently changing hands at £25 1/2, against the Government Broker's last price of £26 1/2. Banks were a dull spot. Only Lloyds at 255p managed to hold steady while the other High Street clearer last 3p leaving Midland at 335p, National Westminster at 265p and Barclays at 312p.

The Midlands rights issue closed yesterday with jobbers reporting very little trading in the shares. However estimates of acceptances have been put as high as 85 to 90 per cent and dealers are anxious to place the remaining stock in case of a rights issue from Barclay's accompanying tomorrow's figures.

For the second day running ICI was the most actively traded stock of the day closing 3p lower at 342p. Selective selling of the other leaders had Glaxo 8p lower to 537p and Beecham 5p off at 620p. But Unilever, another with imminent figures managed a tuppenny gain to 482p.

In front of the report due on its Canadian operations, the cause of much soul searching in recent weeks, Reed International's price was clipped back 3p to 107p while GKN held steady at 278p in front of the German court's decision on the Sachs takeover which came too late to affect the price.

Another hit by fading hopes was Rijkelt which was actively sold to close 3p off at 65p. The Venetian stake-helmed Sekers to edge ahead to 22 1/2p and FH Tompkins put on 4p to 21p after the previous day's late news of Mitchell Sowers 2 1/2 per cent holding.

Up went the profits of 600 Group by 13 per cent in the 28 weeks to October 15 but a great leap forward depends on the division called "iron and steel products and services". Observers agree that it is still too early to talk about a revival in scrap prices but a sign of one coming, a fall in the quantity of scrap offered, has started. The 6 per cent yield on 100 shares at 73p is already covered three times by earnings which have yet to see their best.

A 10 per cent drop in container sales and the high cost of imports hit Rockware to the tune of 14p for a close of 110p with dealers feeling that there may be a further reaction in the price. Vickers at 180p showed little reaction to its order from a private shipping company, is in trouble hit the sector again yesterday. Talk in a similar vein triggered a slump earlier this month but in the recovery market the renewed speculation was enough to take 2p off British & Commonwealth at 255p, and a penny or so off London & Overseas at 31p and European Ferries at 107p.

Particularly hard hit was the ever volatile Furness Withy which lost 13p to 277p w P & O Dfd slipped 2p to 1 and dealers are already nerv of the effect on the stock sh the price fall below the psyc logical 100p barrier.

Stores were another set to ease with the index. Be shipped 4p to 196p while Bril Home Stores at 180p, Deh hams at 97p and Marks Spencer at 74 1/2p all lost penny. Some harsh brok comment claims 13p off Se at 56p while GUS "A" clo unchanged at 270p. Riding trend was House of Fra which added 2p to 133p.

The gloomy survey of prospe continued in BOC rep brought an immediate do ward revision of hopes for fi quarter profits. Due today, a played a big part in provok the later setting for the leade which. Dealers were talkin no one than £15m for the th months, £2m less than ear best estimates. The comparat figure was £16.6m. The sh in the 30-share index, dipp to 65p, after 64p.

Equity turnover on Febru 20 was £46.06m (10,197 gains). According to Excham Telegraph active stocks yest day were ICI, BAT Ind B Beecham, GEC, Burnam, She RTZ, BAT Dtd, BOC, Boo Courtauds, Grand Metropoli Distillers, Imperial Group, Re International and Royal shi

Volte face on CAIL approach

By Desmond Quigley

The way appears to have been cleared for Conzinc Riointo of Australia, a subsidiary of Rio Tinto-Zinc, and another Australian company to renew their controversial takeover of Coal & Allied Industries, which has major coal and coking deposits in New South Wales.

This follows an apparent volte face by the state government in inviting CAIL to apply for a mining lease over 400m tonnes of coking and steaming coal at Warkworth over which CAIL holds an exploration lease, reversing a previous state gov-

ernment decision to award at least 51 per cent of the deposit to the State Electricity Commission.

The CAIL decision is part of a new state policy that all new mining projects should have a minimum of 51 per cent Australian ownership, although in the case of exceptional deposits this figure may be built up over a period of time.

In a statement yesterday, Mr P. D. Ellis, New South Wales Minister for Mines and Energy, said that any change in Australian participation must be notified to the state government and that a company with an

exploration lease will not have an automatic right to mine. There seems little doubt that part of the new policy has been formulated in direct response at the way CRA and Howard Smith went about trying to gain control of CAIL.

Smith currently holds 44.9 per cent of CAIL and CRA 12.8 per cent. The original bid, which "ran out of time" after the federal government imposed a 50-day freeze, was at \$3.90 a share or one CRA share plus \$4 for every two CAIL shares.

Smith and CRA, which plan to run the company on a 50/50 basis, said later they intended to raise the offer.

Is this the challenge of our times?

Ignorance of the true purpose of modern businesses, particularly if multinational, remains widespread and continues to breed fear and hostility. This ignorance can be attributed to many causes, but most of the blame must lie with industry itself and our failure to communicate. Whatever the cause, the consequences are plain to see in all industrial communities. Doubts as to the morality of creating more wealth; increased bureaucratic control; fear of multinational operations; increased reluctance of able people to make their careers in industry; the rejection of financial incentive and differential rewards and so on. It is, perhaps, the challenge of our times and affects us all.

In no area has more effort been made in recent years than in communicating with our UK employees. The effort has included the provision of detailed information and explanation, the invitation to participate and become involved, and a continuing process of improved wages and working conditions. It has been backed by a huge investment programme, partly financed by overseas profits, in order to provide the most modern equipment and processes.

Despite these efforts, we were hit in October 1977 in the UK by the most damaging strike in our history, the consequences of which will be felt for years to come. We lost a lot of money and business and those losses inevitably threaten the security of jobs and the maintenance of our UK investment programme. This is economic reality and is stated without emotion of any kind.

With the consequences of the UK strike a major factor, 1978/79 will be difficult and we shall not maintain the earnings growth of recent years. There is an air of uncertainty everywhere. Inflation continues in most countries; currency exchange movements are erratic and unpredictable; the steel and chemicals industries remain, for the most part, in the doldrums; the political see-saws go on. Fortunately, the Group is insulated from the worst effects of these uncertainties but a temporary check on our growth and expansion is inevitable. Disappointing, of course, but best to face reality.

With over 100 companies operating in 43 countries, the BOC International Group's activities include industrial gases; medical gases and equipment; welding and cutting equipment; vacuum and cryogenic plant and equipment; chemicals and metals; computer and oilfield services.

The 92nd Annual Meeting of BOC International Ltd., will be held at The Chartered Insurance Institute, 20 Aldermanbury, London EC2, on Wednesday, 22nd March 1978 at 11.30 a.m.

The contents of this advertisement are extracted from the Statement by the chairman, Sir Leslie Smith, in the BOC International Ltd. Report and Accounts for the Year ended September 1977.

Trading profit increased 10.5% to £101.8 million - £62.3 million of it from operations outside Europe. (Page 1).

Return on capital down to 17.7% - a decrease for the first time in eight years. (Page 11).

Investment up 55.1% to a record £72.6 million - over half of it in the UK and with even more earmarked for 1978. (Page 13).

Exports up to £60.9 million from £48.8 million. (Page 24).

BOC provided jobs for 40,900 people in more than 100 companies worldwide, paid £156.6 million in salaries (Page 5) and contributed £24.2 million to pension and welfare schemes. (Page 29).

To: The Company Secretary, BOC International Ltd., Hammersmith House, London W6 9DX.

Please send: Annual Report and Accounts and/or BOC People's Report. (Delete as necessary).

Name

Address



Trident is proud to present its best ever performance

	1977 Year to 30 Sept.	1976 Year to 30 Sept.
Turnover	£60,541	£47,178
Pre-tax Profit	7,355	4,826
Earnings per share	7.6p	5.7p
Dividend per share	2.8p	2.3p
Net Assets per share	38.7p	25.7p

Demand for TV advertising on both Trident TV stations, Tyne Tees and Yorkshire, rose by 30% over the previous year ended 30th September, making Trident Television the second highest earner in the ITV network for the entire period. This buoyant demand is reflected in the year's highly satisfactory results.

Other highlights of Trident's year included the acquisition of Windsor Safari Park, now undergoing a major re-organisation and extension; the completion of Trident Films'

first feature film 'The Four Feathers' and a successful first 10 months overseas sales drive by the recently formed Trident Anglia Sales organisation.

Sales of TV advertising time should remain buoyant throughout the current trading year and Trident expect to make further progress.

Mr. Ward Thomas, the Chairman, says in his Annual Report, "I see 1978 as a year of continued growth and increased profit."

Annual Report available from: The Secretary, Trident House, Brooks Mews, W1Y 2PN



Trident Television Limited





## FINANCIAL NEWS AND MARKET REPORTS

## Newman Inds buys third of Avdel 2.4m, with option on rest

Instead of the takeover of Newman Industries by Avdel, the company has been an active participant in the takeover of Newman Industries by Avdel.

Newman Industries will assume day-to-day management control of Avdel during the option period.

Newman Industries and Avdel's electric motors, pottery, castings, construction equipment and fabrications. Avdel makes and markets engineered fastening systems, which have a wide range of industrial and aerospace applications. It has production units in the United Kingdom, Germany and the United States and there are offshoots distributing Avdel's products in France, Japan, Italy, Australia, Canada and Switzerland.



British Car Auctions, the group which auctions every kind of motor from Rolls-Royce to Mini, and chaired by Mr David Wicken (above) has enjoyed a profitable first half with pre-tax profits for the six months to January 31, expanding by over 60 per cent to £716,000.

## Parcels overtake transit cash as Securicor main earners

By Bryan Appleyard  
Securicor Group made £4.5m pre-tax profit in the year to September 30, a 32 per cent increase on the year before. Turnover rose by 23 per cent to £100.8m.

The frequency of attacks on Securicor vehicles has doubled in the past year—internationally they are currently running at one a week—and the company is constantly upgrading its fleet.

But the chief growth areas are currently seen as guarding private property, a function the group sees itself taking over more and more from an overstretched police force, and alarms.

## Watmoughs' shares rise on 1-for-4 rights issue

Following last year's one-for-three scrip issue, Bradford-based Watmoughs (Holdings) now plans to raise £438,000 by a rights issue. It will be on a one-for-four basis at 62p a share. The shares rose by 5p to 80p yesterday.

## National

## heed beat

effects of a recent month strike. Corporation of California, still achieve earnings substantially better than 1976 net profit of £1m, the chairman, says.

## after EID

of Japan and Savin bins of the United negotiating their relationship, under sells on the United et Ricoh-manufacturing machines. A bid that they probably hence royalty Ricoh to Savin act sales.

## anone

Gervais Danone, French foodstuffs consolidated 10m francs (about 1977). This was 7.8 per cent. company said that set in the first year would probably be of weather pattern controls. The Antoine Riboud, that the improvement over 1975 should be maintained in 1977.

## Profit and payout boost spurs John Menzies

A scrip issue and forecast of another leap forward in profits sent the shares of John Menzies (Holdings) jumping 17p to 307p yesterday. Shareholders of this wholesale and retail newsgoods, booksellers, and High Street stores group are to receive one new 9 per cent cumulative 11 preference share for every four ordinary shares and one new ordinary share for every one now held. With the dividend payable on the new preference shares someone at present holding four ordinary shares would find themselves with a pay out of 42.1p—a rise of 13.6p.

245p at last night's closing prices.

## Eurodollar loan for Pemex

A consortium of 15 banks is syndicating a \$800m, 10-year Eurodollar bank loan for Petroleos Mexicanos (Pemex), the Mexican State Oil company, on finer terms than previous Mexican loans. The loan would bear interest at 12.5 per cent above interbank Eurodollar rates instead of the 1.75 points paid by the Mexican Government for a \$1,200m, seven-year loan last November. Gross management fees have been reduced from 1 per cent to 0.75 per cent.

## Yearling bond rate back to 8 pc

This week the coupon on local authority bonds has gone up from 7.5 per cent at par. The biggest borrower is Cheshire, which has raised £1.5m, while those with £1m are: Barnet, Enfield, Hillingdon, Lambeth and Tower Hamlets with a three-year bond. Variable bonds are preferred by Buckinghamshire, which is raising £500,000 and Leicester and Thamesdown with £1m apiece.

## Business appointments Chief executive-designate at Lloyds Bank group

Mr Norman Jones, at present deputy chief executive, is to succeed Mr Peter Piper as chief executive of Lloyds Bank group. Mr Piper retires in September. Mr Norman Jones has been appointed to the board of Lloyds Bank group as financial director. Mr Gareth Jones, has become managing director of Universal Grinding Wheel and of Lloyds Bank group as financial director. Mr Herbert S. Stark, Dr F. A. G. Schoenberg, and Mr J. C. Marley have joined the board of Newman Industries.

Mr Terry Procter has joined the board of Thomson Yellow Pages as sales director. Mr Peter Allan has been appointed to the board of the British Chamber of Commerce. The British Railway Industry Export Group (BRIEX) has appointed Mr F. H. Beasant to be the group's new director-general. Mr Philip Smith has been made a director of Comdis (Commodity & Finance). Mr Keith Rhye-Jones, general manager of Cape Insulation's Glenrothes factory, has been appointed chairman of the Phenolic Foam Manufacturers' Association. Mr Norman Dadd becomes commercial and market development director of UMI.

## Stake in Sekers sold to Vantona by Britannia

There is speculation that Vantona could be planning a bid for Sekers International, the old West Cumberland Silk Mills, and maker of dress, furnishing and upholstery fabrics and curtains. Vantona has just acquired a 20 per cent stake in Sekers from Britannia Arrow, once called Slater Walker Securities. This is the stake that Britannia was ready to sell last July to Mr George Miller, a former Sekers director. In December Mr Miller failed to complete the deal and said that it currently intended to retain its shareholding. Exactly what price Vantona has paid for the Britannia stake is not disclosed but the shares were 25p before the deal was announced. Mr Davoud Alian, the Vantona joint-managing director, made it clear that the group has no plans to make a bid at present, but added that if the Sekers board wanted Vantona to bid his board would consider it. A good result for the year to March 31 has been predicted by Sekers and some observers are going for a record £260,000.

**Recent Issues**

Company	Amount	Price	Yield
Automated News, Ltd.	£100,000	100p	10.0%
Barclays Bank, Ltd.	£1,000,000	100p	10.0%
British Airways, Ltd.	£1,000,000	100p	10.0%
British Telecom, Ltd.	£1,000,000	100p	10.0%
British Waterways, Ltd.	£1,000,000	100p	10.0%
British Wool, Ltd.	£1,000,000	100p	10.0%
British Wool, Ltd.	£1,000,000	100p	10.0%
British Wool, Ltd.	£1,000,000	100p	10.0%
British Wool, Ltd.	£1,000,000	100p	10.0%
British Wool, Ltd.	£1,000,000	100p	10.0%

## Notts Brick stocks still light

The shares in Nottingham Brick remained unchanged yesterday at 222p after a cautious statement by the chairman, Mr W. David Crane, at the annual meeting. Apart from the weather, he emphasized the difficult conditions the company is experiencing. These have resulted in stocking on a very substantial scale by virtually all brick manufacturers. But Nottingham Brick's position was "quite exceptional". The chairman declared that it had virtually working stocks only in the yard.

But the company cannot expect to remain totally immune from the effects of the present conditions, particularly as they are causing some of its competitors to drastically cut quoted prices. In January, both production and sales were satisfactory and, at the end of that month, Notts Brick was ahead of the similar period in 1977. The bad weather is bound to affect both output and sales and make any forecast for the next few months very uncertain.

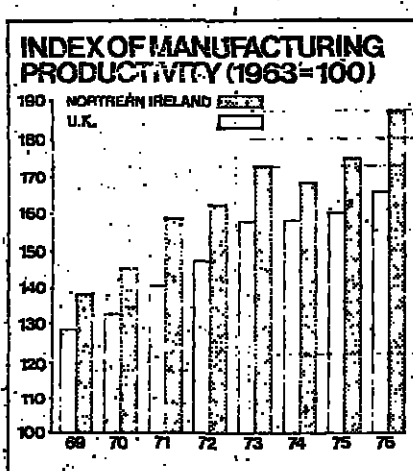
The directors continue to hope that as well as an improvement in the weather, there will be an upturn in the market; meanwhile, they are taking action to improve efficiency and trading prospects. In addition to the mechanized sorting and packing plant which should improve product quality, the company has also installed a plant for the manufacture of bricks of special shapes.

Up to the present, Notts Brick's "specials" have been produced by hand, which has meant that output has been limited to that of a restricted number of skilled men. The company is now commissioning a new plant which will greatly increase the output of "specials" and ensure that they are produced at a competitive price. The company has had talks with brick factors in Holland and has sent them trial packs which have arrived in good condition. The board is satisfied there is a worthwhile market on the Continent. It is hoping that at the annual meeting next year it will be able to report modest orders for the export of bricks.

## New plant incentive.

## Recover up to 93% in Northern Ireland.

Northern Ireland is a country poised for further economic growth. Out of the last decade has come a body of impressive industrial achievement which must now be a springboard towards future prosperity. To state the facts is to make the case for more investment, your investment in Northern Ireland.



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Northern Ireland has one of the best records in Western Europe. International companies are happy to rely on Northern Ireland to maintain supplies of key components.

**Grants in Aid**  
For new building the grant can be as much as 50% of cost. And there can be a 5-year rent-free period for firms preferring to lease ready-built factories. For new plant, the Government contribution can be a discounted 93%, including grant and tax

concessions. For R & D it can be as high as £250,000 on any project.

**More Incentives**  
Interest relief is available over seven years on money raised from non-Government sources. Assistance is provided with start-up and running costs of new projects. Payment of the selective employment premium is being

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Please send me a copy of "Ask any businessman who's already here".  
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## Securicor

## TURNOVER TOPS £100m

	SECURICOR GROUP LTD.		SECURITY SERVICES LTD.	
	Results for the year ended September 30, 1977			
	1977	1976	1977	1976
	£000	£000	£000	£000
GROUP TURNOVER	100,828	81,806	96,952	79,261
NET PROFIT BEFORE TAX				
Security Division	3,541	2,688	3,541	2,688
Finance Division	979	738	356	250
	4,520	3,426	3,897	2,938
Tax	1,275	1,209	930	948
NET PROFIT AFTER TAX	3,245	2,217	2,967	1,990
Due to outside shareholders	1,424	956	—	—
Extraordinary items	20	—	38	—
	1,801	1,261	2,929	1,990
EARNINGS PER SHARE				
Final dividends recommended	0.9568p	0.8567p	1.3217p	1.1833p
Total dividends for year	1.2533p	1.1221p	1.9987p	1.7805p

NOTE: The results for 1976 have been restated due to changes in accounting policies for overseas development expenditure and deferred taxation.

Group turnover increased by 23% to £100.8m during the year and group profit by 32% to £4.5m. Now, as last year, our capacity for continued progress is likely to relate to the general economic recovery of the nation and particularly to the maintenance of a responsible approach to pay and prices. Nevertheless, bearing in mind the present extent of the group's operations, both at home and overseas, and the increasing scope for progress which the breadth of those operations now affords us, I feel that there are grounds for optimism that prosperous growth will be maintained.

—PETER SMITH  
Chairman











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German/English speaking Executive Secretary, 25-35, with shorthand in both languages for a major international bank in E.C.2. Excellent fringe benefits.

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Secretary/shorthand typist, 25-35, for the Managing Director of a City Finance Company. Good fringe benefits.

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Der | : 2. h. — Ring  
: Eleven Pct

**I** have been thinking about you a great deal lately, and wondering how you are getting on. I hope you are well and happy. I have been very busy lately, but I will try to write you soon.









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Animals and Birds	31
Automobiles	31
Business and Finance	31
Classified	31
Education	31
Entertainment	31
Food and Drink	31
Health	31
Legal Notices	31
Lost and Found	31
Medical	31
Real Estate	31
Science	31
Sport	31
Travel	31
Weather	31

PLEASE CHECK YOUR AD. We make every effort to avoid errors in advertisements. Each one is carefully checked and proof read. When thousands of advertisements are handled each day mistakes do occur and we ask therefore that you check your ad and, if you spot an error, report it to the Classified Department immediately by telephoning 01-837 1234 (Ext 7180). We regret that we cannot be responsible for more than one day's incorrect insertion if you do not.

"Lord, who shall abide in thy tabernacle? He that walketh uprightly, and keepeth his tongue from evil, and his lips from guile, and his heart from covetousness, and he that loveth thy law, that he may keep it." Psalm 15: 1-2

#### BIRTHS

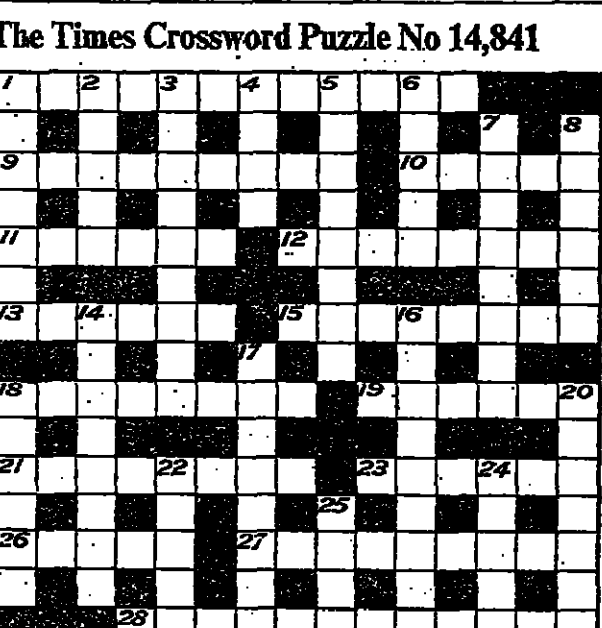
BENNETT. On February 17th at Queen Mary's Hospital, London, a son, James Francis Bennett, to Mr. and Mrs. J. Bennett, of 15, St. John's Road, London, N.W.10.

GLASS. On February 17th at Queen Mary's Hospital, London, a son, James Francis Glass, to Mr. and Mrs. J. Glass, of 15, St. John's Road, London, N.W.10.

MATTHEWS. On February 17th at Queen Mary's Hospital, London, a son, James Francis Matthews, to Mr. and Mrs. J. Matthews, of 15, St. John's Road, London, N.W.10.

#### BIRTHDAYS

CONGRATULATIONS on your 50th and 60th Birthdays to Mrs. J. Bennett, of 15, St. John's Road, London, N.W.10.



ACROSS

1 Two women in a Russian masterpiece (4, 8).

2 Like a first offender writing spring cricket feature (5, 4).

3 Composer the "only man" on "Ceylon's tale", say? (10).

4 Jockeys' mount—one an old hand named G. (10).

5 State of army disturbed country (8).

6 Leave our many in river trawling (6).

7 Is it done to correct printings? (8).

8 Rows of missiles? (8).

9 Dickens' Bob the woodcut, or perhaps (6).

10 Formerly held Rand settlement with artillery (8).

11 A willow grove, a brook (10).

12 Card last played? (5).

13 To give up business, the fool does wrong in that (3, 4).

14 Saint disturbs characters in some bar (7).

15 Name no-one's translated (5).

16 A child not consciously a criminal? (9).

17 Split about four in the middle (4).

18 Invasion base faced invasion (8).

DOWN

1 Modern transport in N Ireland town? (5).

2 Slow to provide cover-up, a politician (8).

3 Girl is cheerful? Yes, but heartless (5).

4 Emperor demands the usual CID formation (8).

5 Is an arrangement in a river—not lasting (9).

6 Bird of 10 men to some old fellows (8).

7 Is even—nothing in it (6).

8 Learn to correct disorder of part of eye (7).

9 Horrify a saint, so to speak (5).

10 Some times in radio? (5).

11 Emily stands up to the Italian heavyweight (4).

#### DEATHS

ALFRED. On February 10th, 1978, Alfred, aged 82, died at his home, 15, St. John's Road, London, N.W.10.

ALLOT. On February 10th, 1978, Alot, aged 78, died at his home, 15, St. John's Road, London, N.W.10.

BENNETT. On February 10th, 1978, Bennett, aged 78, died at his home, 15, St. John's Road, London, N.W.10.

#### DEATHS

PAGEY. On February 10th, 1978, Pagey, aged 78, died at his home, 15, St. John's Road, London, N.W.10.

RAMSLEY. On February 10th, 1978, Ramsley, aged 78, died at his home, 15, St. John's Road, London, N.W.10.

SAMUEL. On February 10th, 1978, Samuel, aged 78, died at his home, 15, St. John's Road, London, N.W.10.

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#### ANNOUNCEMENTS

CANCER RESEARCH. The Cancer Research Campaign is a voluntary organization which raises funds for the research and treatment of cancer.

OUR AIM. To reduce the incidence of cancer by the early detection and treatment of the disease.

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GENEVA FROM £49. C.P.T. offer the most comprehensive range of flights to Geneva from London.

VACANCIES AT ISOLA 2000. February—April. Special package for two people.

#### ANNOUNCEMENTS

WORLD WIDE REDUCTIONS. S. America, N. America, Europe, India, Middle East, Africa, Australia, New Zealand.

KATHMANDU OVERLAND. By air and overland from London.

#### ANNOUNCEMENTS

EUROPE UNLIMITED. Clapham. Air. 701 2212 3618/3708.

KIBUTZ VOLUNTEERS PROJECT. S.A. 21 Little Russell St. W.C.1.

#### ANNOUNCEMENTS

WINTER SALES. HERMES are pleased to announce their first winter sale.

NIGHT OWLS. Fabulous nightclub sale starts on Monday, 21 Feb.

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